### FINANCIAL MODELING AUTHOR: LEON SHPANER

### Lesson 1

- 1. Financial Modeling Introduction
- 2. Graphs & Pivot Tables
- 3. VLOOKUP() Function Working with Historical Prices
- 4. Time Value of Money

### Lesson 2

• Pro Forma Financials

### Lesson 3

• Weighted Average Cost of Capital (WACC) & Capital Asset Pricing Model (CAPM)

### Lesson 4

• Valuation

### What is Financial Modeling?

Financial modeling is an endeavor to shape and/or create an abstract depiction of real financial data.

### Why is it helpful or necessary?

It helps condense large data sets into simple spreadsheets that can be used as templates for gaining relevant insights into a company's performance. Throughout this short course, these concepts are illustrated visa vie IMAX Corporation when dealing with actual financial data.



### Where can one find the financials (proforma) for a publicly traded company?

- Yahoo Finance
- Wall Street Journal
- The investor relations section of the corporation's website

### What tools will we be using?

- Microsoft Excel
- Visual Basic for Applications (VBA)

The following sample historical pricing data was imported directly from Yahoo Finance into Excel

Once any set of data is in Excel it is **EASY** to manipulate it by removing or expanding what is already there.

For example, we can add % changes in prices over time and averages

Adding these statistics involves the use of formulas

However, removing irrelevant data can be done by hiding or deleting columns and/or rows.

Date	Open	High	Low	Close	Adj Close	Volume
06/21/21	21.72	21.72	21.04	21.53	21.53	398,500
06/18/21	21.60	21.87	21.37	21.59	21.59	612,500
06/17/21	21.88	21.98	21.65	21.85	21.85	375,300
06/16/21	21.71	21.96	21.33	21.94	21.94	572,200
06/15/21	22.38	22.47	21.82	21.83	21.83	316,900
06/14/21	22.79	23.09	22.20	22.33	22.33	472,900
06/11/21	22.59	22.79	22.42	22.74	22.74	370,400
06/10/21	23.28	23.35	22.49	22.55	22.55	874,500
06/09/21	23.51	23.54	23.03	23.23	23.23	659,600
06/08/21	22.15	23.38	21.81	23.23	23.23	1,592,500
06/07/21	21.63	22.11	21.48	22.04	22.04	985,600
06/04/21	22.03	22.39	21.42	21.43	21.43	661,000
06/03/21	21.85	22.31	21.14	21.93	21.93	1,631,900
06/02/21	21.00	22.32	20.64	21.99	21.99	1,630,800
06/01/21	21.63	22.41	21.54	22.27	22.27	809,700
05/28/21	22.82	23.57	21.53	21.61	21.61	1,180,800
05/27/21	21.62	22.71	21.51	22.59	22.59	1,615,500
05/26/21	21.75	22.12	21.55	21.60	21.60	734,400
05/25/21	21.95	22.23	21.55	21.61	21.61	601,900
05/24/21	21.75	22.04	21.40	21.79	21.79	478,800
05/21/21	21.40	21.57	21.16	21.38	21.38	534,800
05/20/21	20.82	21.26	20.57	21.21	21.21	703,400
05/19/21	20.17	20.82	19.96	20.80	20.80	843,100
05/18/21	20.84	21.05	20.57	20.57	20.57	709,000
05/17/21	20.81	20.96	20.52	20.87	20.87	413,500
05/14/21	20.61	20.74	20.24	20.61	20.61	1,073,800
05/13/21	19.72	20.74	19.65	20.46	20.46	796,600
05/12/21	20.37	20.61	19.58	19.65	19.65	849,800
05/11/21	20.39	21.03	20.35	20.57	20.57	413,000
05/10/21	21.05	21.33	20.89	20.92	20.92	408,200
05/07/21	20.25	21.13	20.15	20.92	20.92	630,300

When looking at the percent change between 2 values, subtract the old value from the new value and divide the result by the old value as shown:

SUM		•	$\times$	~	<i>f</i> <sub>x</sub> =	=(E2-E3)/E3					
	Α	в	с	D	E	F	G	Н	L. L.	J	к
1 Da	ate	Open	High	Low	Close	Adj Close	Volume	% Change Close	% Change Open	OHLC	HLC
2 06	/21/21	21.72	21.72	21.04	21.53	21.53	398,500	=(E2-E3)/E3			
3 06	/18/21	21.60	21.87	21.37	21.59	21.59	612,500				
4 06	/17/21	21.88	21.98	21.65	21.85	21.85	375,300				
5 06	6/16/21	21.71	21.96	21.33	21.94	21.94	572,200				
6 06	/15/21	22.38	22.47	21.82	21.83	21.83	316,900				
7 06	6/14/21	22.79	23.09	22.20	22.33	22.33	472,900				
8 06	6/11/21	22.59	22.79	22.42	22.74	22.74	370,400				
9 06	6/10/21	23.28	23.35	22.49	22.55	22.55	874,500				

To get the Open, High, Low, Close (OHLC), we take the average of the cells B2:E2 as shown by the excel formula =AVERAGE(\$B2:\$E2) below.

SI	JM	•	×	~	<i>f</i> <sub>x</sub> =	AVERAGE(\$	32:\$E2)				
	А	В	с	D	Е	F	G	н	L	J	К
1	Date	Open	High	Low	Close	Adj Close	Volume	% Change Close	% Change Open	OHLC	HLC
2	06/21/21	21.72	21.72	21.04	21.53	21.53	398,500	-0.28%	0.56%	=AVERAGE(\$B2:\$E2)	
3	06/18/21	21.60	21.87	21.37	21.59	21.59	612,500	-1.19%	-1.28%		
4	06/17/21	21.88	21.98	21.65	21.85	21.85	375,300	-0.41%	0.78%		
5	06/16/21	21.71	21.96	21.33	21.94	21.94	572,200	0.50%	-2.99%		
6	06/15/21	22.38	22.47	21.82	21.83	21.83	316,900	-2.24%	-1.80%		
7	06/14/21	22.79	23.09	22.20	22.33	22.33	472,900	-1.80%	0.89%		
8	06/11/21	22.59	22.79	22.42	22.74	22.74	370,400	0.84%	-2.96%		
9	06/10/21	23.28	23.35	22.49	22.55	22.55	874,500	-2.93%	-0.98%		

We bring the formula down to the rest of the cells by clicking on the right corner of cell J2, following the same procedure for HLC, starting in cell K2.

Let's not forget to adjust the formula in the HLC and the OHLC averages by locking in these absolute references.

sı	JM	•	×	~	<i>f</i> <sub>x</sub> =	=AVERAGE(\$0	C2:\$E2)				
	Α	В	с	D	E	F	G	н	I	J	К
1	Date	Open	High	Low	Close	Adj Close	Volume	% Change Close	% Change Open	OHLC	HLC
2	06/21/21	21.72	21.72	21.04	21.53	21.53	398,500	-0.28%	0.56%	21.50	=AVERAGE(\$C2:\$E2)
3	06/18/21	21.60	21.87	21.37	21.59	21.59	612,500	-1.19%	-1.28%	21.61	<b>↑</b>
4	06/17/21	21.88	21.98	21.65	21.85	21.85	375,300	-0.41%	0.78%	21.84	
5	06/16/21	21.71	21.96	21.33	21.94	21.94	572,200	0.50%	-2.99%	21.73	
6	06/15/21	22.38	22.47	21.82	21.83	21.83	316,900	-2.24%	-1.80%	22.12	
7	06/14/21	22.79	23.09	22.20	22.33	22.33	472,900	-1.80%	0.89%	22.60 Abs	solute references
8	06/11/21	22.59	22.79	22.42	22.74	22.74	370,400	0.84%	-2.96%	22.64 Are	denoted by "\$" symbo
9	06/10/21	23.28	23.35	22.49	22.55	22.55	874,500	-2.93%	-0.98%	22.92	

Before we proceed with more built-in Excel formulas, let us delve into a little bit of VBA (Visual Basic for Applications). VBA is the back-end programming language of Microsoft Excel and other Microsoft Office programs. It is important to ensure that our Microsoft Excel package has the Developer Tab added onto it.

File	Hor	ne Ins	ert Pag	ge Layout	Formulas	Data	Review	/ View	Develo	per He	lp Acro	bat	
Visual Basic	Macros	Record Use Re Macro	l Macro lative Refere Security	nces Ad	dd- Add- Add-ins	COM Add-ins	Insert De	sign ode	operties w Code n Dialog	Source	Map Proper Expansion F Refresh Data	ties 🙀 In Packs 🖶 Ex a	port
		Code			Add-ins			Controls			XML		
125		• : .	×	f <sub>x</sub>									
	A	В	с	D	E	F	G	н	1	J	к	L	м
1													
2													
3													

This step is **NOT** mandatory for entering the visual basic editor but is necessary if you are recording macros to automate various processes.

If you are just writing code (i.e. coding a function), you can enter the VBA environment simply by pressing **ALT + F11** on your keyboard.

- 1. Click on "File."
- 2. Click on "Options."
- 3. Click on "Customize Ribbon."
- 4. Make Sure there is a check mark next to "Developer."



We're not going to cover the entirety of VBA programming but will work with the basics.



One of the most used functions in Financial Modeling is "getformula." It simply tells us what formula we plugged into any given cell.



Application.Volatile: this function is recalculated when any given cell in any workbook in the application window changes value.

If r.HasArray Then: if, then statement stating that if the range r has an array, then the formula (getformula) = some defined array.

As we have seen in our introduction, historical pricing inquiries (HPI) can be pulled from reliable data sources like Yahoo Finance and Wall Street Journal.

We're going to go ahead and pull this data for IMAX from WSJ.

#### https://quotes.wsj.com/IMAX/historical-prices

The data is download into a flat .csv file. The file is then converted to an .xlsx file, and the worksheet is renamed to "HPI."

Let's go ahead and select Column A and Column E simultaneously by holding down the "ctrl" button if you're using Windows (or "cmd" button if you're using a MAC).

E1	L Ŧ	+ >	< 🗸	f <sub>x</sub> Clo	ose											
	А	В	С	D	E	F	G	н	I.	J	К	L	М	N	0	Р
1	Date	Open	High	Low	Close	Volume										
2	6/22/2021	21.31	21.44	20.98	21.39	299881										
3	6/21/2021	21.72	21.72	21.04	21.53	398548										
4	6/18/2021	21.6	21.87	21.37	21.59	612501										
5	6/17/2021	21.88	21.98	21.65	21.85	375341										
6	6/16/2021	21.71	21.96	21.33	21.94	572213										
7	6/15/2021	22.38	22.469	21.82	21.83	316919										
8	6/14/2021	22.79	23.09	22.2	22.33	472910										
9	6/11/2021	22.59	22.79	22.42	22.74	370353										
10	6/10/2021	23.28	23.35	22.49	22.55	874514										
11	6/9/2021	23.51	23.54	23.03	23.23	659936										
12	6/8/2021	22.15	23.375	21.81	23.23	1592533										
13	6/7/2021	21.63	22.11	21.48	22.04	985675										
14	6/4/2021	22.03	22.39	21.42	21.43	660975										
15	6/3/2021	21.85	22.31	21.14	21.93	1631897										
16	6/2/2021	21	22.32	20.64	21.99	1630813										
17	6/1/2021	21.63	22.405	21.54	22.27	809740										

Now, let's do the following:

- graph date vs. close price
- examine different ways we can arrange this data (Pivot Table)
  - 1. Click Insert
  - 2. Click on Recommended Charts
  - 3. Click on "All Charts" tab in the pop-up dialog box and select the "Line" graph on the left-hand side; click "OK."

F	ile Home	Inse	ert Pag	le Layout	Formu	ilas Dat	a Rev	view View	Help	Acrobat	:					
Piv	votTable Recom	? mended	Table P	Pictures Sha	pes Icons	5 3D	E SmartA	Art shot ~	Get Add-ins	; Visio Da	bir Bir	ng Maps	Recomm	? ∎ w×~	· □- /∿· ▲ - È-	Maps
	✓ Pivot	tTables		× `		Models ~		0-	IVIY Add-Ins	Visualiz	zer 🌇 Pe	opie Graph	Cha	rts 🕘 ~	· · ·	~
	Tabl	les			Ш	ustrations				Add-in:	5				Charts	
E	L *		×	f <sub>x</sub> Cl	ose											
	Α	В	С	D	E	F	G	Н	1	J	К	L	М	N	0	Р
1	Date	Open	High	Low	Close	Volume	Incert Ch	art							2	×
2	6/22/2021	21.31	21.44	20.98	21.39	299881	insert on								1	~
3	6/21/2021	21.72	21.72	21.04	21.53	398548	Recomm	nended Charts	All Charts							
4	6/18/2021	21.6	21.87	21.37	21.59	612501										
5	6/17/2021	21.88	21.98	21.65	21.85	375341	5	Recent					1.2			
6	6/16/2021	21.71	21.96	21.33	21.94	572213	PT 1	Templates			$^{\prime}$		$\sim$	$\sim$		
7	6/15/2021	22.38	22.469	21.82	21.83	316919		C-1	r			_ (		<u> </u>		
8	6/14/2021	22.79	23.09	22.2	22.33	472910		Column	- Care							
9	6/11/2021	22.59	22.79	22.42	22.74	370353	M 1	Line	Line				_			
10	6/10/2021	23.28	23.35	22.49	22.55	874514		Pie	-		Close					
11	6/9/2021	23.51	23.54	23.03	23.23	659936		Bar	14							
12	6/8/2021	22.15	23.375	21.81	23.23	1592533				Mum	Am	Jw.				
13	6/7/2021	21.63	22.11	21.48	22.04	985675	🗠 /	Area	18	W W	· 4					
14	6/4/2021	22.03	22.39	21.42	21.43	660975	•••>	X Y (Scatter)	18			m				
15	6/3/2021	21.85	22.31	21.14	21.93	1631897		Map	· · · ·			·				
16	6/2/2021	21	22.32	20.64	21.99	1630813	· 포·	Stock	6/13/2013	6/22/2018	6/22/2028	6/33/3030 6/33/38				
17	6/1/2021	21.63	22.405	21.54	22.27	809740		SLUCK								
18	5/28/2021	22.82	23.57	21.525	21.61	1180971	j j∰⊂ S	Surface								
19	5/27/2021	21.62	22.705	21.51	22.59	1615618	🛛 🏠 F	Radar								
20	5/26/2021	21.75	22.12	21.545	21.6	734397		Treemap								
21	5/25/2021	21.95	22.23	21.55	21.61	601958		C								
22	5/24/2021	21.75	22.04	21.4	21.79	479138	<b>S</b>	Sunburst								
23	5/21/2021	21.4	21.5701	21.16	21.38	534789	l III '	Histogram								
24	5/20/2021	20.82	21.26	20.57	21.21	703371	j ∳∮ €	Box & Whiske	r							
25	5/19/2021	20.17	20.82	19.96	20.8	843101		Waterfall								
26	5/18/2021	20.84	21.05	20.57	20.57	709025		E I								
27	5/17/2021	20.81	20.955	20.52	20.87	413453		Funnel								
28	5/14/2021	20.61	20.74	20.235	20.61	1073757		Combo								
29	5/13/2021	19.72	20.74	19.65	20.46	796605										
30	5/12/2021	20.37	20.61	19.58	19.65	850060			I							
31	5/11/2021	20.39	21.03	20.35	20.57	413008								0	K	Cancel
32	5/10/2021	21.05	21.33	20.89	20.92	408440										

The following graph is created; when clicking inside the graph, columns A and E are auto selected to represent that the data is pulled from those two columns.

Cł	nart 1 🔹 👻	+ >	× 🗸	f <sub>x</sub>												
	А	В	с	D	Е	F	G	н	I.	J	к	L	м	N	0	Р
1	Date	Open	High	Low	Close	Volume					(	<u></u>		-		(
2	6/22/2021	21.31	21.44	20.98	21.39	299881					Cl	ose				
3	6/21/2021	21.72	21.72	21.04	21.53	398548	30 -									
4	6/18/2021	21.6	21.87	21.37	21.59	612501										
5	6/17/2021	21.88	21.98	21.65	21.85	375341										
6	6/16/2021	21.71	21.96	21.33	21.94	572213	25 -			- <b>A</b> -						
7	6/15/2021	22.38	22.469	21.82	21.83	316919	<b>1</b>	110	A A	<b>M</b>						
8	6/14/2021	22.79	23.09	22.2	22.33	472910	1	N (V	しににく	ן זיי		1.00	m.			
9	6/11/2021	22.59	22.79	22.42	22.74	370353	20 -	<b>'</b>	VV ·	- h		W	- <b>1</b>			1 Y
10	6/10/2021	23.28	23.35	22.49	22.55	874514		Y	-	r	Y	-			1	
11	6/9/2021	23.51	23.54	23.03	23.23	659936							- <b>1</b>		1	
12	6/8/2021	22.15	23.375	21.81	23.23	1592533	) 15 – D							A . A		(
13	6/7/2021	21.63	22.11	21.48	22.04	985675								ግላ የአ		
14	6/4/2021	22.03	22.39	21.42	21.43	660975	10						L	. Y		
15	6/3/2021	21.85	22.31	21.14	21.93	1631897	10									
16	6/2/2021	21	22.32	20.64	21.99	1630813										
17	6/1/2021	21.63	22.405	21.54	22.27	809740	5 -									
18	5/28/2021	22.82	23.57	21.525	21.61	1180971										
19	5/27/2021	21.62	22.705	21.51	22.59	1615618										
20	5/26/2021	21.75	22.12	21.545	21.6	734397	0 -									
21	5/25/2021	21.95	22.23	21.55	21.61	601958	- N1	No No No	1° 1° 1	D. 20 00 0	\$ ~ ~ ~ ~	Nº Nº Nº	Nº 22 22	2. 20 mg	P. P. N.	22.22
22	5/24/2021	21.75	22.04	21.4	21.79	479138	22222	A A A	22 22 22	M DA DA	24.22.22	W W W	224.24	al al al	al al a	2220
23	5/21/2021	21.4	21.5701	21.16	21.38	534789	01. 01.	6. N. N.	br. Or. Or.	10. 1. v	. Dr. Or.	0. 10. Vs.	N. N. O.	8. Va. VJ	5. 15. 14.	0.
24	5/20/2021	20.82	21.26	20.57	21.21	703371 (	)				(	2				(

Now, let's rename the graph to "IMAX Historical Prices," and add the x-axis, and y-axis titles.

- To add the axis labels, click on the graph, go to the design tab on the menu above, and select the "Add Chart Element" drop-down menu.
- From there, you will further select "Axis Titles," and add "Primary Horizontal," and "Primary Vertical" axes.

Cł	nart 1 🔹	1	x 🗸	f <sub>x</sub>															
	А	в	С	D	E	F	G	н	I.	J	к	L	1	M	N		0		Р
1	Date	Open	High	Low	Close	Volume						<u> </u>			1				
2	6/22/2021	21.31	21.44	20.98	21.39	299881				IM	IAX Histo	orical P	rices						
3	6/21/2021	21.72	21.72	21.04	21.53	398548	30												_ [
4	6/18/2021	21.6	21.87	21.37	21.59	612501													
5	6/17/2021	21.88	21.98	21.65	21.85	375341													
6	6/16/2021	21.71	21.96	21.33	21.94	572213	25	M			N	<u>ا</u>							- 1
7	6/15/2021	22.38	22.469	21.82	21.83	316919		1. A.	ነለአ	M 1	N	۰. ۱							4
8	6/14/2021	22.79	23.09	22.2	22.33	472910	20	W V	MW.	<u> </u>		L.A.	Aug P					144	
9	6/11/2021	22.59	22.79	22.42	22.74	370353	e 20	V			W	<b>T</b> .		۱.			N		
10	6/10/2021	23.28	23.35	22.49	22.55	874514	ric				•			M -			11		
11	6/9/2021	23.51	23.54	23.03	23.23	659936	<b>b</b> 15							-1-			<b>V</b> —		- 1
12	6/8/2021	22.15	23.375	21.81	23.23	1592533	o Sol								-A M	Υ.Ι			6
13	6/7/2021	21.63	22.11	21.48	22.04	985675	0 10								L.A.	W			
14	6/4/2021	22.03	22.39	21.42	21.43	660975	10							N					
15	6/3/2021	21.85	22.31	21.14	21.93	1631897													
16	6/2/2021	21	22.32	20.64	21.99	1630813	5												_ [
17	6/1/2021	21.63	22.405	21.54	22.27	809740													
18	5/28/2021	22.82	23.57	21.525	21.61	1180971	-												
19	5/27/2021	21.62	22.705	21.51	22.59	1615618	0	A A 2	6 6	<u>~</u> ~~~			0.0	0	0 0 0	-0	0	N	
20	5/26/2021	21.75	22.12	21.545	21.6	734397	1201	120,00,00	P. P. P.	NA NAN	P. P. P.	@	5.00.1	92°199	Dr Dr	ast as	SP Dr	Pro C	sr .
21	5/25/2021	21.95	22.23	21.55	21.61	601958	6124 812	02,22 2	ARD GRUG	V. O.V. WW.	212 ARI ORI	SPLOPLY	12 22 B	AREST	1 812,02	JUL .	LIL ARI	6124	
22	5/24/2021	21.75	22.04	21.4	21.79	479138		, , , ,		, ,		Data				-			
23	5/21/2021	21.4	21.5701	21.16	21.38	534789						Date							
24	5/20/2021	20.82	21.26	20.57	21.21	703371	)					0							0

Below are the steps for selecting axis titles:

- 1. Click on "Add Chart Element."
- 2. Click on "Axis Titles."
- 3. Select "Primary Horizontal."
- 4. Select "Primary Vertical."

F	ile Home	e Inse	ert Pag	je Layout	Formu	ılas Dat	ta Rev	view Vie	w Help	Acrobat	t Char	t Design	Format			
Ad Ele	Id Chart Quic ement > Layou	k Cł t ~ Co	iange lors ~	ninger .		n n	m	www.w	r mi	~	n mun	www	when	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	Switch F Colur	Row/ Select
	🚹 A <u>x</u> es	>		rimany Horiz	ontal			Chart	Styles							Data
Ŀ	💁 🗛 Axis Titles	>	Щ <u>п.</u> .		ornear											
L	🔓 <u>C</u> hart Title	>	П. Р	rimary <u>V</u> ertio	al	F	G	н	I.	J	К	L	м	N	0	Р
	ni Data Label	s >			e	Volume					C	)				q
L			More	Axis Option	s 9	299881				IMA	AX Histo	rical Pric	ces			
Ŀ	山 Data Ta <u>b</u> le	> <mark>-</mark>	21.72	21.04	21.53	398548	30									
	Error Bars	>	21.87	21.37	21.59	612501										
Ι.			21.98	21.65	21.85	375341										
	<u>Hind</u> ridlines		21.96	21.33	21.94	572213	25		1		N					
	լյ <sup>⊡</sup> Legend	>	22.469	21.82	21.83	316919		1. Al.	<b>\ / /</b> \	M 1	- M	1 . A	السه			
Ι.	M Lines		23.09	22.2	22.33	472910	20	W JY	MM.A			M.M.A				
1	W/ Lines		22.79	22.42	22.74	370353	e	V			N I	1	٦.		N	•
L	<u> </u>	>	23.35	22.49	22.55	874514	ric				·		- M		- <u>r</u> -	
Ι.			23.54	23.03	23.23	659936	<b>e</b> 15						- <b>\</b>	· · · · ·	N	
	<u>o</u> p/00000		23.375	21.81	23.23	1592533	los los							<b>1/1 //</b> 1		6
13	6/7/2021	21.63	22.11	21.48	22.04	985675	10						<b>\</b>	1 Y .	W	
14	6/4/2021	22.03	22.39	21.42	21.43	660975	10									
15	6/3/2021	21.85	22.31	21.14	21.93	1631897										
16	6/2/2021	21	22.32	20.64	21.99	1630813	5									
17	6/1/2021	21.63	22.405	21.54	22.27	809740										
18	5/28/2021	22.82	23.57	21.525	21.61	1180971										
19	5/27/2021	21.62	22.705	21.51	22.59	1615618	0		1.0.0.0	S. S. S.	s.o.o	0 0 0	0.0	0 0 0	4. 0. 0	-N -N
20	5/26/2021	21.75	22.12	21.545	21.6	734397	and a	12 12 12	and and an	and and an	NO NO N	P. P. P.	(P) (P2, P)	D' D' D' D	and and a	2.22
21	5/25/2021	21.95	22.23	21.55	21.61	601958	6124 812	NV 22 2	LARD SRD SR	NOV, 220 2	RE ARE ORD	312,024,212	2PL APLOS	L' SPL, OLL, V	St 2Re ARD	SPL
22	5/24/2021	21.75	22.04	21.4	21.79	479138						Date				
23	5/21/2021	21.4	21.5701	21.16	21.38	534789					_	Date				
24	5/20/2021	20.82	21.26	20.57	21.21	703371	)(				C	)				C

Now that we've explored the graphical aspects of Historical Prices, let's take a look at how we can reorganize this data into a Pivot Table. This feature is built into excel and is easy to implement. The basic steps are outlined below:

- 1. Select range of data
- 2. Click on "Insert" tab in excel
- 3. Select Pivot Table
- 4. The resulting dialog box pops open

As you can see from the Pivot Table dialog box above, the Table/Range is set to \$A\$1:\$F\$1008, which is exactly the range of data we need. As such, we want to ensure to capture the entire range of data so that the resulting pivot table does not omit anything of value. For our purposes, we want the PivotTable report to be placed in a New Worksheet (so we select the "New Worksheet" radio button), but we can also put the data in our existing worksheet.

<b>3.</b> Fi	ile Home	1. Inse	ert Pag	ge Layout	Formu	ılas Dat	a Revi	ew	View	Help	A A	robat								
[ Piv	rotTable Recom	mended tTables	Table	Pictures Sha	pes Icons	s 3D Models ~	SmartAi	<b>t</b> hot ∽	田 の	Get Add- My Add-	ins V ins V	isio Data /isualize	Bir Bir Pe r	ng Maps ople Graph	Recom	mended	0 ~ 0 ≪ ~ di D ~ ⊡	~ rs ~ àà	°€ Map	) DS
	Tab	les			111	ustrations					Α	dd-ins			I		Cha	arts		
A	L Ŧ	+ >	× 🗸	<i>f</i> ∞ Da	te															
	<b>2.</b> A	В	с	D	Е	F	G	н		4.	J		к	L	м	N		0	Р	
1	Date	Open	High	Low	Close	Volume				-								•		
2	6/22/2021	21.31	21.44	20.98	21.39	299881				Pivot	Table fro	m table	or range	2		?	$\times$			
3	6/21/2021	21.72	21.72	21.04	21.53	398548				Select	a table o	or range								
4	6/18/2021	21.6	21.87	21.37	21.59	612501				Tab			101.000	1000						
5	6/17/2021	21.88	21.98	21.65	21.85	375341				<u>1</u> ab	ie/Range	HPI:3	AS 1:5F5	1008			Ŧ			
6	6/16/2021	21.71	21.96	21.33	21.94	572213				Choo	se where	you wa	nt the Pi	votTable to	be placed					
7	6/15/2021	22.38	22.469	21.82	21.83	316919				۲	<u>N</u> ew Woi	ksheet								
8	6/14/2021	22.79	23.09	22.2	22.33	472910				0	Existing \	Norkshe	et							
9	6/11/2021	22.59	22.79	22.42	22.74	370353				Loc	ation:						Ť			
10	6/10/2021	23.28	23.35	22.49	22.55	874514				Choo	ce wheth	ar vou v	ant to a	naluza mult	inle tables					
11	6/9/2021	23.51	23.54	23.03	23.23	659936					se wrieth			Madal	ipie tables					
12	6/8/2021	22.15	23.375	21.81	23.23	1592533					Add this	data to i	the Data	Model						
13	6/7/2021	21.63	22.11	21.48	22.04	985675									ОК	C	ancel			
14	6/4/2021	22.03	22.39	21.42	21.43	660975				_										
15	6/3/2021	21.85	22.31	21.14	21.93	1631897														
16	6/2/2021	21	22.32	20.64	21.99	1630813														
17	6/1/2021	21.63	22.405	21.54	22.27	809740														
18	5/28/2021	22.82	23.57	21.525	21.61	1180971														
19	5/27/2021	21.62	22.705	21.51	22.59	1615618														
20	5/26/2021	21.75	22.12	21.545	21.6	/34397														
21	5/25/2021	21.95	22.23	21.55	21.61	601958														
22	5/24/2021	21.75	22.04	21.4	21.79	479138														
23	5/21/2021	21.4	21.5/01	21.16	21.38	534789														
24	5/20/2021	20.82	21.26	20.57	21.21	703371														

PivotTable1	PivotTable Fields	+ ×
Click in this area to work with the PivotTable report	Choose fields to add to report	
	Search  Date  Open High Low Close Volume Quarters Years More Tables	
	Drag fields between areas belo	DW:
	<b>T</b> Filters	III Columns
	■ Rows	$\Sigma$ Values

- 1. Let's put a check mark next to "Date." Notice how Quarters and Years are auto selected because they are all tied in.
- 2. We will uncheck quarters because we don't want to see the quarterly data.
- 3. Let's now go ahead and put a check mark next to "Close" since close price is a variable that is of interest to us.
- 4. Let's also ensure that "Years" are checked.

Sum of Close Co	olumn Labels 💌								
Row Labels 💌 20	17	2018	2019	2020	2021	Grand Total	PivotTable Fields		ς
Jan		433.2	419.48	403.79	351.37	1607.84	Chaosa fields to add to report	6	Ţ
Feb		409.95	401.69	321.26	368.49	1501.39	Choose helds to add to report.	*	_
Mar		424.95	481.73	256.53	496.02	1659.23	Search	J	Ø
Apr		465.55	507.82	222.98	451.33	1647.68			
May		499.95	513.49	240.66	420.56	1674.66	✓ Date		
Jun	161.25	460.5	400.04	273.1	353.87	1648.76	Open Open		
Jul	428.85	476.05	453.5	266.04		1624.44	High		
Aug	440.6	533.45	463.24	275.71		1713			
Sep	428.8	473.8	441.24	285.52		1629.36	✓ Close		
Oct	485.7	522.47	485.58	251.68		1745.43	U Volume		
Nov	514.05	407.83	429.16	281.63		1632.67	U Quarters		
Dec	484.2	355.27	451.18	348.61		1639.26	✓ Years		
Grand Total	2943.45	5462.97	5448.15	3427.51	2441.64	19723.72	More Tables		
							Drag fields between areas below: <b>T</b> Filters Years		
							■ Rows Σ Values Date ▼ Sum of Close	Ţ	-
∢ → She	et1 HPI	(+)							

Page 18 of 52

The data is now arranged precisely as we want it – with closing prices organized by months. There's one problem, though: The pivot table automatically summed the data as opposed to giving us the average close price for the month and year. This is an easy fix. We will adjust it manually.

1. Let's do a drop down on "Sum of Close" in the "Values" area and select "Value Field Settings."

2. Then proceed to change the calculation from "Sum" to "Average."

sum of close columne	abels 💌								
Row Labels 💌 2017		2018	2019	2020	2021	Grand Total	PivotTable Fields		Ŧ
Jan		433.2	419.48	403.79	351.37	1607.84	Choose fields to add to report	+-	
Feb		409.95	401.69	321.26	368.49	1501.39	choose helds to add to repor		L
Mar		424.95	481.73	256.53	496.02	1659.23	Search		
Apr		465.55	507.82	222.98	451.33	1647.68			
Мау		499.95	513.49	240.66	420.56	1674.66	✓ Date		
Jun	161.25	460.5	400.04	273.1	353.87	1648.76	Open Upen		
Jul	428.85	476.05	453.5	266.04		1624.44	High		
Aug	440.6	533.45	463.24	275.71		1713			
Sep	428.8	473.8	441.24	285.52		1629.36	Volume		
Uct	485.7	522.47	485.58	251.68		1/45.43	Quarters		
NOV	314.05	407.83	429.10	281.03		1620.26	✓ Years		
Grand Total	404.Z	533.27	431.10	240.01	2441 64	1039.20	Mara Tabler		
Value Field Sett	tings			?	×				
Value Field Seti Source Name: <u>C</u> ustom Name:	tings Close Average o	of Close		?	×		Drag fields between areas be		Move <u>U</u> p Move <u>D</u> own
Value Field Sett Source Name: <u>C</u> ustom Name:	tings Close Average o	of Close		?	×	]	Drag fields between areas be		Move <u>U</u> p Move <u>D</u> own Move to Beginning
Value Field Sett Source Name: <u>C</u> ustom Name: Summarize Va	tings Close Average o Ilues By S	of Close Show Value	is As	?	×	]	Drag fields between areas be <b>T</b> Filters		Move <u>U</u> p Move <u>D</u> own Move to Beginning Move to <u>E</u> nd
Value Field Sett Source Name: <u>C</u> ustom Name: Summarize Va <u>Summarize va</u>	tings Close Average o Ilues By S Salue field by	of Close Show Value <b>y</b>	s As	?	×	]	Drag fields between areas be <b>T</b> Filters	Ŧ	Move <u>Up</u> Move <u>D</u> own Move to Beginning Move to <u>E</u> nd <b>Move to Report Filt</b>
Value Field Sett Source Name: <u>C</u> ustom Name: Summarize Va <u>Summarize va</u> Choose the ty data from the	tings Close Average o ilues By S ilue field by rpe of calcu selected fie	of Close Show Value <b>y</b> Ilation that eld	s As you want t	? To use to su	× ummarize	]	Drag fields between areas be <b>T</b> Filters	<b>•</b>	Move Up Move Down Move to Beginning Move to End Move to Report Filt Move to Row Label
Value Field Sett Source Name: <u>C</u> ustom Name: Summarize Va <u>Summarize va</u> Choose the ty data from the Sum	tings Close Average o Ilues By S alue field by ope of calcu selected fie	of Close Show Value <b>y</b> Ilation that eld	s As you want t	? to use to su	Jmmarize	]	Drag fields between areas be <b>T</b> Filters	<b>▼</b> ■	Move Up Move Down Move to Beginning Move to End Move to Report Filt Move to Row Label Move to Column L
Value Field Sett Source Name: <u>C</u> ustom Name: Summarize Va <u>Summarize va</u> Choose the ty data from the Sum Count <u>Average</u>	tings Close Average o Alues By S Alue field by ype of calcu selected fie	of Close Show Value <b>y</b> Ilation that eld	s As you want t	? to use to su	ummarize	]	Drag fields between areas be <b>T</b> Filters	Υ Ξ Ξ Σ	Move Up Move Down Move to Beginning Move to End Move to Report Filt Move to Row Label Move to Column L Move to Values
Value Field Sett Source Name: <u>C</u> ustom Name: Summarize Va <u>Summarize va</u> Choose the ty data from the Sum <u>Count</u> <u>Average</u> Max Min	tings Close Average o Ilues By S alue field by (pe of calcu selected fie	of Close Show Value <b>y</b> Ilation that eld	s As you want t	? to use to su	ummarize	]	Drag fields between areas be <b>T</b> Filters		Move Up Move Down Move to Beginning Move to End Move to Report Filt Move to Row Labe Move to Column L Move to Values Remove Field
Value Field Sett Source Name: <u>C</u> ustom Name: Summarize Va <u>Summarize va</u> Choose the ty data from the Sum <u>Count</u> <u>Average</u> Max Min Product	tings Close Average o slues By <u>s</u> alue field by ype of calcu selected fie	of Close Show Value <b>y</b> Ilation that eld	s As you want t	?	ummarize		Drag fields between areas be ▼ Filters ■ Rows		Move Up Move Down Move to Beginning Move to End Move to Report Fill Move to Row Labe Move to Column L Move to Values Remove Field Value Field Settings
Value Field Sett Source Name: <u>C</u> ustom Name: Summarize Va <u>Summarize va</u> Choose the ty data from the Sum Count <u>Average</u> Max Min Product	tings Close Average o ilues By s alue field by pe of calcu selected field	of Close Show Value <b>y</b> Ilation that eld	s As you want t	?	ummarize		Drag fields between areas be T Filters E Rows Date T		Move Up Move Down Move to Beginning Move to End Move to Report Filt Move to Row Label Move to Column L Move to Column L Move to Values Remove Field Value Field Settings um of Close
Value Field Sett Source Name: <u>C</u> ustom Name: Summarize Va <u>Summarize va</u> Choose the ty data from the Sum Count <u>Average</u> Max Min Product	tings Close Average o alues By S alue field by rpe of calcu selected field	of Close Show Value <b>y</b> Ilation that eld	s As you want t	? to use to su	X ummarize Cancel		Drag fields between areas be Filters Rows Date		Move Up Move Down Move to Beginning Move to End Move to Report Filt Move to Row Label Move to Column L Move to Column L Move to Values Remove Field Value Field Settings um of Close

- The resulting pivot table now looks like the following, with average values as opposed to summed values.
- A simple rounding of decimal points (down to 2 decimals) gives us a better-looking data set.

Average of Cl	ose Col	umn Labels 💌	]				
Row Labels	▼ 201	7	2018	2019	2020	2021	Grand Total
Jan			20.63	19.98	3 19.23	3 18.49	19.61
Feb			21.58	21.14	16.91	19.39	19.76
Mar			20.24	22.94	11.66	5 21.57	19.07
Apr			22.17	24.18	3 10.62	2 21.49	19.62
May			22.73	23.34	12.03	3 21.03	19.94
Jun		23.04	21.93	20.00	) 12.41	22.12	19.17
Jul		21.44	22.67	20.61	12.09	)	19.11
Aug		19.16	23.19	21.06	13.13	3	19.25
Sep		21.44	24.94	22.06	13.60		20.37
Oct		22.08	22.72	21.11	11.44	t N	19.39
NOV		24.48	19.42	21.40	) 14.08	5	19.91
Dec Grand Total		24.21	18.70	21.48	10.83	) : 00 60	19.99
Value Field Se Source Name: <u>C</u> ustom Name Summarize V <u>S</u> ummarize v Choose the	Close Close Averag Values By value field type of ca	e of Close Show Values A I <b>by</b> Iculation that you	s J want t	to use to	?	×	
data from th Sum Count <mark>Average</mark> Max Min Product	ne selected	l field ,	<b>^</b>				
Sum Count Average Max Min Product <u>N</u> umber For	mat		OK		Can	cel	

We can also switch data between different Pivot Table fields. For instance, we now have "Years" in columns and "Date" in Rows.



The resulting Pivot Table now looks like this:

Average of C	lose Column Labels 🔻												
Row Labels	🔻 Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Grand Total
2017						23.04	21.44	19.16	21.44	22.08	24.48	24.21	22.13
2018	20.63	21.58	20.24	22.17	22.73	21.93	22.67	23.19	24.94	22.72	19.42	18.70	21.76
2019	19.98	21.14	22.94	24.18	23.34	20.00	20.61	21.06	22.06	21.11	21.46	21.48	21.62
2020	19.23	16.91	11.66	10.62	12.03	12.41	12.09	13.13	13.60	11.44	14.08	15.85	13.55
2021	18.49	19.39	21.57	21.49	21.03	22.12							20.69
Grand Total	19.61	19.76	19.07	19.62	19.94	19.17	19.11	19.25	20.37	19.39	19.91	19.99	19.59

As we have seen in our introduction, historical pricing inquiries (HPI) can be pulled from reliable data sources like Yahoo Finance and The Wall Street Journal.

We're going to go ahead and pull this data for IMAX from The Wall Street Journal.

https://quotes.wsj.com/IMAX/historical-prices

and we're going to see what happens when some of this data is missing and piece it back together using the VLOOKUP() formula.



	А	В	С	D	E	F	
1	Date	Open	High	Low	Close	Volume	
2	6/22/2021	21.31	21.44	20.98	21.39	299881	
3	6/21/2021	21.72	21.72	21.04	21.53	398548	
4	6/18/2021	21.6	21.87	21.37	21.59	612501	
5	6/17/2021	21.88	21.98	21.65	21.85	375341	
6	6/16/2021	21.71	21.96	21.33	21.94	572213	
7	6/15/2021	22.38	22.469	21.82	21.83	316919	
8	6/14/2021	22.79	23.09	22.2	22.33	472910	
9	6/11/2021	22.59	22.79	22.42	22.74	370353	
10	6/10/2021	23.28	23.35	22.49	22.55	874514	
11	6/9/2021	23.51	23.54	23.03	23.23	659936	
12	6/8/2021	22.15	23.375	21.81	23.23	1592533	
13	6/7/2021	21.63	22.11	21.48	22.04	985675	
14	6/4/2021	22.03	22.39	21.42	21.43	660975	
15	6/3/2021	21.85	22.31	21.14	21.93	1631897	
16	6/2/2021	21	22.32	20.64	21.99	1630813	
17	6/1/2021	21.63	22.405	21.54	22.27	809740	
18	5/28/2021	22.82	23.57	21.525	21.61	1180971	
19	5/27/2021	21.62	22.705	21.51	22.59	1615618	
20	5/26/2021	21.75	22.12	21.545	21.6	734397	
21	5/25/2021	21.95	22.23	21.55	21.61	601958	
22	5/24/2021	21.75	22.04	21.4	21.79	479138	
23	5/21/2021	21.4	21.5701	21.16	21.38	534789	
24	5/20/2021	20.82	21.26	20.57	21.21	703371	
25	5/19/2021	20.17	20.82	19.96	20.8	843101	
26	5/18/2021	20.84	21.05	20.57	20.57	709025	
27	5/17/2021	20.81	20.955	20.52	20.87	413453	
28	5/14/2021	20.61	20.74	20.235	20.61	1073757	
29	5/13/2021	19.72	20.74	19.65	20.46	796605	
30	5/12/2021	20.37	20.61	19.58	19.65	850060	
31	5/11/2021	20.39	21.03	20.35	20.57	413008	
32	5/10/2021	21.05	21.33	20.89	20.92	408440	
33	5/7/2021	20.25	21.13	20.15	20.92	630308	
34	5/6/2021	20.76	20.76	20.08	20.21	560763	
35	5/5/2021	21.33	21.33	20.62	20.68	507176	
36	5/4/2021	21.08	21.2	20.56	21.18	606152	
37	5/3/2021	20.97	21.53	20.89	21.33	734072	
38	4/30/2021	21.14	21.175	20.5534	20.62	927372	
39	4/29/2021	21.63	22.27	20.53	21.28	1081809	
40	4/28/2021	21.74	22.41	21.7	22.18	683381	
	<	HPI	+				
Rea	dy	Average: 4	3638.47468	Count: 10	08 Sum:	43943944	

So, after downloading the historical prices based upon the date range of 06/22/2020 - 06/22/2021, the following spreadsheet is directly exported into Excel. Highlighting Column A automatically brings up Excel's built-in summary statistics dashboard at the very bottom of the screen, and we can instantly see that the count is 1,008, telling us that this column of data contains 1,008 cells. Without the header cell (A1), it's 1,007 dates from (6/22/2020 - 6/22/2021). So, this is our master list of data because it holds the original integrity of the report.

Let's now say, for example, that some of the data in this list was lost and several rows went missing. How would we tackle the problem of finding these missing rows? This is precisely when the VLOOKUP() function comes in handy. Let's look at what happens when we receive this data partially (with only 346 rows of data). Let's find out what happened to the 661 missing rows of data. We know that entire rows of data are missing because if only cells were missing, blanks would show up in the midst of the dataset.

#### What do we know about the data?

1. Dates in column A are in reverse chronological order.

2. The rest of the columns B-F are quantitative variables tied in with column A.

So, if we have the dates, we can find the corresponding info? Well, almost...

We are going to tell excel to search the data up and down until an exact match is found. VLOOKUP() tells excel to vertically lookup values in one dataset, and find it in another.

	А	В	С		D	E		F
1	Date	Open	High		Low	CI	ose	Volume
2	6/22/2021	21.31	21.44	2	0.98	21	.39	299881
3	6/21/2021	21.72	21.72	2	21.04	21	.53	398548
4	6/18/2021	21.6	21.87	2	1.37	21	.59	612501
5	6/17/2021	21.88	21.98	2	1.65	21	.85	375341
6	6/16/2021	21.71	21.96	2	1.33	21	.94	572213
7	6/15/2021	22.38	22.469	2	1.82	21	.83	316919
8	6/14/2021	22.79	23.09		22.2	22	.33	472910
9	6/11/2021	22.59	22.79	2	2.42	22	.74	370353
10	6/10/2021	23.28	23.35	2	2.49	22	.55	874514
11	6/9/2021	23.51	23.54	2	3.03	23	.23	659936
12	6/8/2021	22.15	23.375	2	1.81	23	.23	1592533
13	6/7/2021	21.63	22.11	2	21.48	22	2.04	985675
14	6/4/2021	22.03	22.39	2	21.42	21	.43	660975
15	6/3/2021	21.85	22.31	2	21.14	21	.93	1631897
16	6/2/2021	21	22.32	2	0.64	21	.99	1630813
17	6/1/2021	21.63	22.405	2	1.54	22	27	809740
18	5/28/2021	22.82	23.57	2	1.525	21	.61	1180971
19	5/27/2021	21.62	22.705	2	1.51	22	59	1615618
20	5/26/2021	21.75	22.12	2	1.545	2	1.6	734397
21	5/25/2021	21.95	22.23	2	1.55	21	.61	601958
22	5/24/2021	21.75	22.04		21.4	21	.79	479138
23	5/21/2021	21.4	21.5701	2	21.16	21	.38	534789
24	5/20/2021	20.82	21.26	2	0.57	21	.21	703371
25	5/19/2021	20.17	20.82	1	9.96	2	0.8	843101
26	5/18/2021	20.84	21.05	2	20.57	20	.57	709025
27	5/17/2021	20.81	20.955	2	20.52	20	.87	413453
28	5/14/2021	20.61	20.74	2	0.235	20	.61	1073757
29	5/13/2021	19.72	20.74	1	9.65	20	.46	796605
30	5/12/2021	20.37	20.61	1	9.58	19	.65	850060
31	5/11/2021	20.39	21.03	2	20.35	20	.57	413008
32	5/10/2021	21.05	21.33	2	20.89	20	.92	408440
33	5/7/2021	20.25	21.13	2	20.15	20	.92	630308
34	5/6/2021	20.76	20.76	2	20.08	20	).21	560763
35	5/5/2021	21.33	21.33	2	20.62	20	.68	507176
36	5/4/2021	21.08	21.2	2	20.56	21	.18	606152
37	5/3/2021	20.97	21.53	2	20.89	21	.33	734072
38	4/30/2021	21.14	21.175	20	).5534	20	.62	927372
	<	(+	)					
Rea	ady	Average	: 44026.5173	4	Count: 3	47	Sum	: 15233175

- 1. We're going to go back to the HistoricalPrices (2) workbook and add columns G-K and label them to reference that the data is coming from the HPI Partial worksheet. This is the worksheet that contains only the partial data.
- 2. We're going to enter the VLOOKUP function in cell G2:



21.04

21.37

In cell G2, we are telling Excel to vertically lookup cell A2 (which is the first value on this sheet) in worksheet 'HPI Partial' that spans the range of A\$1:F\$347 (we want to absolute reference this range with the \$ sign in the middle to lock in the **ROWS ONLY**), where the open price is located in column #2, and we want an **EXACT** match!

21.53 398548

21.59 612501

Closing the parentheses and pressing enter returns the value of the exact match. Let's bring this formula in cell G2 down to the bottom, to populate column G with the full range of data. However, in this process, we find that some of the values in column G are returned as #N/A. This tells us exactly where the data is missing. We can leave the formula as is, but prefer to clean up the #N/A's for aesthetic reasons, and amend the formula to replace these errors as hyphens (-). In so doing, we modify the VLOOKUP() function to the following:



3 6/21/2021

4 6/18/2021

21.72

21.6

21.72

21.87

Now that the formula is modified to account for #N/A errors, as a shortcut to the process, we apply the same formula across columns G-K, remembering to **ONLY** change the column index numbers (this corresponds to our respective columns of interest within the partial list we are looking up the values from).

21.72

21.6

If there is an error...

**Return values as hyphens** 

Once we run the formula across columns G-L, we can proceed to do a dropdown filter on row 1, choosing column G as a baseline, unselecting all, and re-selecting **ONLY** the hyphens. Once the filter is applied, this shows us (in columns A-F) the exact data that was missing from our partial list. The dashboard at the bottom of the screen also shows us that 661 records were found. In our original problem, we were missing exactly 661 rows of data! We are done!

J8	6 -	:	X 🗸	f <sub>x</sub> =IF	ERROR()	/LOOKUP(\$	A86,'HPI Partial'!\$A\$1:\$F\$347,5,FALSE),"-")
	А	В	С	D	E	F	G
1	Date 👻	Ope -	Higł -	Low -	Clo: -	Volun 👻	Open (HPI Partial) 🛛 🗸
71	3/15/2021	23.45	23.72	22.97	23.46	1097457	-
72	3/12/2021	23.21	23.62	22.91	23.45	928045	-
73	3/11/2021	23	23.43	22.48	23.38	1187558	-
74	3/10/2021	23.35	23.79	22.44	22.81	1367334	-
75	3/9/2021	23.81	24.07	22.94	23.16	1380342	-
76	3/8/2021	24.52	24.6	22.67	23.39	1724647	-
77	3/5/2021	22.5	25.05	21.75	24.59	4085476	-
78	3/4/2021	21.52	21.7272	20.27	20.71	666274	-
79	3/3/2021	21.51	22.05	21.51	21.67	704396	-
80	3/2/2021	21.47	22.015	21.09	21.46	468023	-
81	3/1/2021	21.09	21.46	20.87	21.44	478143	-
82	2/26/2021	20.65	21.18	20.31	20.67	590307	-
83	2/25/2021	20.89	21.28	20.4	20.53	864155	-
84	2/24/2021	20.55	20.9416	20.06	20.84	744177	-
85	2/23/2021	20.64	20.99	20.0355	20.51	707707	-
86	2/22/2021	19.5	20.62	19.425	20.6	1485803	-
87	2/19/2021	20.17	20.17	19.47	19.51	365018	-
88	2/18/2021	19.96	20.52	19.89	19.98	531925	-
89	2/17/2021	20.01	20.4	19.99	20.25	918656	-
90	2/16/2021	20	20.47	19.44	19.85	1446611	-
91	2/12/2021	18.42	18.75	18.29	18.64	311748	-
92	2/11/2021	18.65	18.73	18.17	18.4	441305	-
93	2/10/2021	17.95	18.79	17.66	18.65	486137	-
94	2/9/2021	18.1	18.29	17.41	17.87	540744	-
95	2/8/2021	18.53	18.63	17.96	18.2	539607	-
96	2/5/2021	18.39	18.64	18.16	18.29	332601	-
97	2/4/2021	18.87	18.9	17.96	18.3	690175	-
98	2/3/2021	18.86	19.07	18.352	18.87	524687	-
99	2/2/2021	19.88	19.9738	18.44	18.8	876324	-
100	2/1/2021	19.27	19.85	18.76	19.73	812137	-
101	1/29/2021	19.17	19.74	18.75	18.9	678163	-
102	1/28/2021	19.53	19.96	19.03	19.33	1027666	-
103	1/27/2021	19	20.2066	18.64	19.37	3285053	-
104	1/26/2021	19	19.07	18.1	18.81	1759102	-
105	1/25/2021	18.1	19	18.1	18.73	1040079	-
106	1/22/2021	18.1	18.495	17.92	18.47	673723	-
107	1/21/2021	18.69	18.69	18.13	18.3	445484	-
108	1/20/2021	18.65	18.94	18.44	18.62	573272	-
109	1/19/2021	18.63	19	18.37	18.56	529165	-
	$\leftarrow$	HPI	HPI Partia	(	Ð		
Rea	ady 661 of 100	)7 record	s found				

# Present Value: the value (today) of a set of anticipated cash flows (future)



Net Present Value: The present value of acquiring the asset – the cost of acquiring the asset (negative cash flow) at t = 0.



Though the concept of *opportunity cost* is omnipresent in the study of Microeconomics, ceteris paribus, the exact financial cost of any endeavor must be met with the value(s) of the ensuing alternative(s).

Going further, if we are to look at the value of an investment, we must look at its return and compare it against other feasible investment alternatives. From a purely technical standpoint, adjusting the discount rate *r* will obviously affect the net present value.

If a disciplined investor was to consider two different investments with an equal amount of risk and forego one investment's rate of return for another, this is the cost of capital of the investment decision, or, once again, opportunity cost.

As we cover valuation, we will see that some returns do not stack up against the company's cost of capital, thereby increasing risk, and ultimately decreasing valuation.

Finance, as opposed to theoretical economics delves deeper into opportunity costs and quantifies these costs as real dollar figures.

In the ensuing excel demo, we will show how NPV is calculated step by step.

In this example, assuming the cash flow is static at time t, we can use Excel's PV function to calculate NPV; however, Excel's PV function CANNOT be used to calculate NPV when the cash flows vary across time t.

G	$\bullet$ : $\times \checkmark f_x$			
	A	В	с	D
1	CALCULATE PRESENT VALUE			
2				
з	Discount Rate	0.03		
4				
5	Year	Cash Flow	<b>Present Value</b>	Formula
6	1	\$ 100.00	\$ 97.09	< =B6/(1+\$B\$3)^A6
7	2	\$ 100.00	\$ 94.26	< =B7/(1+\$B\$3)^A7
8	3	\$ 100.00	\$ 91.51	< =B8/(1+\$B\$3)^A8
9	4	\$ 100.00	\$ 88.85	< =B9/(1+\$B\$3)^A9
10	5	\$ 100.00	\$ 86.26	< =B10/(1+\$B\$3)^A10
11				<
12	NPV		\$ 457.97	< =SUM(C6:C10)
13	NPV (Excel Function)		\$457.97	< =NPV(B3,B6:B10)
14	PV		\$457.97	< =PV(B3,5,-100)
14	PV		\$457.97	< =PV(B3,5,-100)

In the example below, an initial investment of \$250.00 is made at t = 0. From t = 1 through t = 5, cash flow increases by \$100.00/ year. We calculate Present Value for each year starting in cell C6, by using the formula

$$= B6/(1+B3)^{A6} = PV = \frac{CF_t}{(1+r)^t}$$

K6	$\bullet$ : $\times \checkmark f_x$				
	A	В		с	D
1	CALCULATE PRESENT VALUE				
2					
3	Discount Rate	0.03			
4					
5	Year	<b>Cash Flow</b>	Pres	sent Value	Formula
6	0	\$ (250.00)	\$	(250.00)	< =B6/(1+\$B\$3)^A6
7	1	\$ 100.00	\$	97.09	< =B7/(1+\$B\$3)^A7
8	2	\$ 200.00	\$	188.52	< =B8/(1+\$B\$3)^A8
9	3	\$ 300.00	\$	274.54	< =B9/(1+\$B\$3)^A9
10	4	\$ 400.00	\$	355.39	< =B10/(1+\$B\$3)^A10
11	5	\$ 500.00	\$	431.30	< =B11/(1+\$B\$3)^A11
12					<
13	NPV		\$	1,096.85	< =SUM(C6:C11)
14	NPV (Excel Function)		\$	1,096.85	< =B6+NPV(B3,B7:B11)
15					

In this example, we calculate the IRR by using Excel's built-in IRR function =IRR(values, [guess]). IRR (the internal rate of return) is the rare of return where NPV = 0. The higher the IRR, the healthier the investment.

$\cdot$ $\cdot$ $\cdot$ $\cdot$ $\cdot$ $\cdot$ $\cdot$ $\cdot$ $\cdot$ $f_x$				
A	В		С	D
CALCULATE PRESENT VALUE				
Discount Rate	0.03			
Year	Cash Flow	Prese	ent Value	Formula
0	\$ (250.00)	\$	(250.00)	< =B6/(1+\$B\$3)^A6
1	\$ 100.00	\$	97.09	< =B7/(1+\$B\$3)^A7
2	\$ 200.00	\$	188.52	< =B8/(1+\$B\$3)^A8
3	\$ 300.00	\$	274.54	< =B9/(1+\$B\$3)^A9
4	\$ 400.00	\$	355.39	< =B10/(1+\$B\$3)^A10
5	\$ 500.00	\$	431.30	< =B11/(1+\$B\$3)^A11
				<
NPV		\$	1,096.85	< =SUM(C6:C11)
NPV (Excel Function)		\$	1,096.85	< =B6+NPV(B3,B7:B11)
IRR			75%	< =IRR(B6:B11)
	A CALCULATE PRESENT VALUE Discount Rate O Year O 1 2 3 4 5 NPV NPV (Excel Function) IRR	A       B         CALCULATE PRESENT VALUE       B         Discount Rate       0.03         Discount Rate       0.03         Year       Cash Flow         0       \$ (250.00)         1       \$ 100.00         2       \$ 200.00         3       \$ 300.00         4       \$ 400.00         5       \$ 500.00         NPV       \$ 500.00         IRR       Intervention	A       B         CALCULATE PRESENT VALUE       B         Discount Rate       0.03         Year       Cash Flow       Prese         0       \$ (250.00)       \$         1       \$ 100.00       \$         2       \$ 200.00       \$         3       \$ 300.00       \$         4       \$ 400.00       \$         5       \$ 500.00       \$         NPV       Solono       \$         NPV (Excel Function)       \$       \$         IRR       Interference       \$       \$	A         B         C           CALCULATE PRESENT VALUE         I         I           Discount Rate         0.03         I           Discount Rate         0.03         I           Vear         Cash Flow         Present Value           0         \$ (250.00)         \$ (250.00)           1         \$ 100.00         \$ 97.09           2         \$ 200.00         \$ 188.52           3         \$ 300.00         \$ 274.54           4         \$ 400.00         \$ 355.39           5         \$ 500.00         \$ 431.30           NPV         I         \$ 1,096.85           NPV (Excel Function)         I         \$ 1,096.85           IRR         I         75%

The Wall Street Journal is an excellent resource for data mining, albeit not all reports are downloadable into excel (only the Historical Prices are).

For this reason, we must copy and paste the income statement, balance sheet, and statement of cash flow separately into Excel in order to build an all-encompassing pro forma statement.

However, in so doing, we build an automated process (macro) that takes the pasted data and arranges it in such a way that helps our efforts and is aesthetically sound.

What is a pro forma statement?



As we discussed in our introduction, we can obtain the financials of any publicly traded company via:

- Yahoo Finance
- The Wall Street Journal
- The investor relations section of the corporation's website

Piecing together a pro forma from the investor relations section of the company's website can prove to be quite cumbersome.

- Some companies don't have exportable excel files
- Makes the workload more tedious and time consuming
- It confuses certain line items that are available in other reliable sources

### **Income Statement**

- A company's performance measured by revenues and expenses
- In Economics:

Profit =  $\pi$  = TR – TC.

- In Finance/ Accounting:

Profit = Revenue – Cost

- Operating Income (or Loss) = Total Revenue Total Operating Expenses
- EBIT = Earnings Before Interest and Taxes
- Net Income from Continuing Operations =
  - = Total Other Income (and/or Expenses) Net + EBIT Income Tax Expense

## **Balance Sheet**

- Assets = Liabilities + Shareholder's Equity

# **Cash Flow Statement:**

- Cash from Operating Activities
- Cash from Investing Activities
- Cash from Financing Activities
- We are going to compute Free Cash Flow (FCF) and use the discounted cash flow model (DCF) to valuate a company.
- Before we compute the FCF, let's remember that financing activities of the cash flow statement can be disregarded.
- FCF = Operating activities Capital Expenditures (CAPEX)

### **Recording Our First Macro**

We will record a macro (automated process) that will create a script on the back end (in VBA).

1. In Excel, click on "View," then "Macros," and click on "Record Macro."

In Excel, click on "View," then "Macros," and click on "Record Macro."



6. Once you are finished going through the process of recording a macro, go back to "View," "Macros," and ensure to click on "Stop Recording."

View Help Acrob	bat	+= ➡ Split □□ View Side by Side
Gridlines Headings	Zoom 100% Zoom to Selection	New Arrange Freeze       Hide       Implement Synchronous Scrolling       Switch       Macros         Window All Panes -       Unhide       Implement Reset Window Position       Windows -       -
Show	Zoom	Window 📴 View Macros
Show	Zoom	Window     Image: View Macros       Stop Recording

7. To view the resulting script, go back to the process in the diagram above.

8. The resulting dialog box pops up; click "Edit."

Macro		?	×
<u>M</u> acro name:			
ProFormaAlign	Ť	<u>R</u>	un
ProFormaAlign	^	<u>S</u> tep	o Into
		<u>E</u>	dit
		Cre	eate
		<u>D</u> e	lete
	~	<u>O</u> pti	ions
Macros in: This Workbook	$\sim$		
Description			
ProForma Macro - useful for sites like WSJ re-arranges columns (years) in ascending order			
		Ca	ncel

Let's access the income statement for IMAX on the Wall Street Journal website and copy and paste it into a blank workbook in excel:

https://www.wsj.com/market-data/quotes/IMAX/financials/annual/income-statement

- 9. Let's name our macro: "WSJProForma."
- 10. Let's add the following description: "ProForma Macro useful for sites like WSJ

re-arranges columns (years) in ascending order"

- 11. Select all data in range: (column A column K).
- 12. Unselect "Wrap Text."

13. With the data still selected, click on "Unmerge Cells."

	Home	e Inse	ert Pag	ge Layout	Formulas	5 Data	Review	View	Help	Acrobat				
	∦ Cut		Arial		~ 8 ~	A^ A	ΞΞ	8∕7 ~	ab c♥ Wrap	Text	General		~	
	Sorm	at Painter	B I	<u>u</u> ~   <u>B</u>	- 🕗 -	<u>A</u> ~	≣≡≡	<u>∓</u> ≡ <u>→</u> ≡	😫 Merge	e & Center 👻	\$~9	6 9 5	00.00 0 <del>.(-</del> 00	Conditional Formatting ~
	Clipboard			For	it	Гы		Alignm	🔁 Me	erge & <u>C</u> enter	N	umber	Г	
	Ŧ		×	<i>f<sub>x</sub></i> Fis	cal year is J	anuary-De	ecember. Al	l values U	📑 Me	erge <u>A</u> cross				
	А	В	с	D	E	F	G	н		erge Cells	v	1	М	N
		-	-		_		-		🖽 <u>U</u> n	merge Cells	Split Co	ells		
											Split th cells.	e current c	ell into n	nultiple
14 su (yc rer co	. Get rid rroundin ou want t nove all umns A	of the b g the da to ensur borders -K).	order ta set e to in	File	Home Cut ≧Copy ~ ∛Format Pain	Insert Aria Inter	Page Layout I I <u>U</u> ~ [	Formul	A A A	ata Review	View ॐ~~ [	Help 한 Wrap Te 로 Merge 6	Acrob ext & Center	at
				Cli	pboard		F	Borders			Alignme	nt		L2
				A1	•	× v	f <sub>x</sub> F	Botto	m Border		ilues US	D Thousa	nds.	
					В	С	D	Тор В	order		н	I	J	K
				Fiscal y is Janu Decem	/ear ary- ber.			Left B	order Border					
				USD 1 Thousa	inds. 2	020 2	019 20	No Bo	order					5-year trend

Page 36 of 52

15. Insert a blank column in front of column B (where the header is marked as 2020).

16. Repeat step 7 (above) 4 times until 4 blank columns are created in front of 2020. You can do this by pressing down ctrl + y on your keyboard 3 more times as a shortcut. The reason for creating 4 more columns to the front of 2020 is so that we can proceed to rearrange the years in chronological order.

17. Highlight column J (where the header is marked as year 2016), copy the data, and paste the data into column A. Do the same for columns I – F, until all the dates are rearranged in chronological order.

18. If there is any data in column K: such as "5 year-trend, etc.," ensure to delete it. You can do this by deleting column K in its entirety. Data in column K is what was left over from the copying and pasting of original data.

19. Go back to Column A, highlight it, and align it to the left.

20. This concludes the steps for this macro. Ensure to go back to the View tab on top of the Excel menu, go to "Macros," and click on "Stop Recording."

The script for this macro should look like this:

□ <u>T</u> ools <u>A</u> dd-Ins <u>Window H</u> elp	_ & ×
✓ Sign ** ** (2) Ln 16, Col 53           [General)         ✓   ProFormaAlign	
(General) View ProFormaAlign	
Such Due De mer Did ou ()	
<pre>Sub ProformaAlign() ' Proforma Marco - useful for sites like WSJ ' re-arranges columns (years) in ascending order With Selection .WrapText = False .Orientation = 0 .AddIndent = False .IndentLevel = -1 .ShrinkToFit = False .ReadingOrder = xlContext End With Selection.UnMerge Selection.Borders(xlDiagonalDown).LineStyle = xlNone Selection.Borders(xLEdgeLeft).LineStyle = xlNone Selection.Borders(xLEdgeLeft).LineStyle = xlNone Selection.Borders(xLEdgeBottom).LineStyle = xlNone Selection.Borders(xLEdgeRight).LineStyle = xlNone Selection.Insert Shift:=xlToRight, CopyOrigin:=xlFormatFromLeftOrAbove Selection.Insert Shift:=xlToRight, CopyOrigin:=xlFormatFromLeftOrAbove Selection.Insert Shift:=xlToRight, CopyOrigin:=xlFormatFromLeftOrAbove Selection.Cut Range("Bl").Select ActiveShet.Paste Columns("4:R").Select Selection.Cut Range("Cl").Select ActiveShet.Paste Columns("Fi:R").Select Selection.Cut Range("Dl").Select ActiveShet.Paste Columns("Fi:R").Select Selection.Cut Range("Dl").Select ActiveShet.Paste Columns("Fi:R").Select Selection.Cut Range("Dl").Select ActiveShet.Paste Columns("Fi:R").Select Selection.Cut Range("Dl").Select ActiveShet.Paste Columns("Fi:R").Select Selection.Cut Range("Dl").Select ActiveShet.Paste Columns("Fi:R").Select Selection.Cut Range("El").Select Selection.Cut Range("El").Select Selection.Cut Range("El").Select Selection.Cut Range("El").Select Selection.Cut Range("El").Select Selection.Cut Range("El").Select Selection.Cut Range("El").Select Selection.Cut Range("El").Select Selection.Cut</pre>	
Columns ("K:K"). Select	
Selection.Delete Shift:=xlToLeft	
<pre>With Selection .RorizontalAlignment = xlGeneral .WrapText = False .Orientation = 0 .AddIndent = False .IndentLevel = 0 .ShrinkToFit = False .ReadingOrder = xlContext .MergeCells = False Columns("A:F").Select Selection.SpecialCells(xlCellTypeBlanks).Select Columns("A:F").Select Selection.SpecialCells(xlCellTypeBlanks).Select Selection.EntireRow.Delete End With End Sub</pre>	Ţ
	<pre>     Proform Marco - useful for sites like WSJ     're-aranges columns (years) in ascending order With Selection     Orientation = 0     AddIndent = False     .Orientation = 7     AddIndent = False     .IndentLevel = -1     .StinkToTit = False     .IndentLevel = -1     .StinkToTit = False     .IndentLevel = -1     .StinkToTit = False     .ReadingOrder = xlContext End With     Selection.Borders(xlDiagonalDown).LineStyle = xlNone     Selection.Borders(xlDiagonalDown).LineStyle = xlNone     Selection.Borders(xlDiagonalDown).LineStyle = xlNone     Selection.Borders(xlEdgeTot).LineStyle = xlNone     Selection.Borders(xlEdgeTot).LineStyle = xlNone     Selection.Borders(xlEdgeTot).LineStyle = xlNone     Selection.Borders(xlEdgeTot).LineStyle = xlNone     Selection.Borders(xlEdgeRight).LineStyle = xlNone     Selection.Borders(xlEdgeRight).LineStyle = xlNone     Selection.Borders(xlEdgeRight).CopyOrigin:=xlFormatFronLeftOrAbove     Selection.Insert Shift:=xlToRight, CopyOrigin:=xlFormatFronLeftOrAbove     Selection.Out     Range("Git").Select     Selection.Cot     Select     Selection.Select     Selection.Cot     Select     Selec</pre>

```
' ProForma Macro - useful for sites like WSJ
' re-arranges columns (years) in ascending order
With Selection
    .WrapText = False
    .0rientation = 0
    .AddIndent = False
    .IndentLevel = -1
    .ShrinkToFit = False
    .ReadingOrder = xlContext
End With
     Selection.UnMerge
     Selection.Borders(xlDiagonalDown).LineStyle = xlNone
     Selection.Borders(xlDiagonalUp).LineStyle = xlNone
     Selection.Borders(xlEdgeLeft).LineStyle = xlNone
     Selection.Borders(xlEdgeTop).LineStyle = xlNone
     Selection.Borders(xlEdgeBottom).LineStyle = xlNone
     Selection.Borders(xlEdgeRight).LineStyle = xlNone
     Selection.Borders(xlInsideVertical).LineStyle = xlNone
     Selection.Borders(xlInsideHorizontal).LineStyle = xlNone
Columns("B:B").Select
     Selection.Insert Shift:=xlToRight, CopyOrigin:=xlFormatFromLeftOrAbove
     Selection.Insert Shift:=xlToRight, CopyOrigin:=xlFormatFromLeftOrAbove
     Selection.Insert Shift:=xlToRight, CopyOrigin:=xlFormatFromLeftOrAbove
     Selection.Insert Shift:=xlToRight, CopyOrigin:=xlFormatFromLeftOrAbove
Columns("A:A").EntireColumn.AutoFit
Columns("J:J").Select
     Selection.Cut
Range("B1").Select
ActiveSheet.Paste
Columns("I:I").Select
    Selection.Cut
Range("C1").Select
ActiveSheet.Paste
Columns("H:H").Select
     Selection.Cut
Range("D1").Select
ActiveSheet.Paste
Columns("G:G").Select
     Selection.Cut
Range("E1").Select
ActiveSheet.Paste
Columns("K:K").Select
     Selection.Delete Shift:=xlToLeft
Columns("A:A").Select
With Selection
    .HorizontalAlignment = xlGeneral
    .WrapText = False
    .Orientation = 0
    .AddIndent = False
    .IndentLevel = 0
    .ShrinkToFit = False
    .ReadingOrder = xlContext
    .MergeCells = False
Columns("A:F").Select
     Selection.SpecialCells(xlCellTypeBlanks).Select
Columns("A:F").Select
     Selection.SpecialCells(xlCellTypeBlanks).Select
     Selection.EntireRow.Delete
End With
End Sub
```

Sub ProFormaAlign()

	А	В	С	D	E	F	G	Н	l	
1	Fiscal year is January-December. All values USD Thousands.	2013	2014	2015	2016	2017	2018	2019	2020	Formula
2	Income Statement									
3	Sales/Revenue	287,937.00	290,541.00	373,805.00	377,334.00	380,767.00	374,401.00	395,664.00	137,003.00	
4	Sales Growth	-	0.90%	28.66%	0.94%	0.91%	-1.67%	5.68%	-65.37%	
5	Cost of Goods Sold (COGS) incl. D&A	124,952.00	118,577.00	156,377.00	176,735.00	198,540.00	170,617.00	184,247.00	119,057.00	
6	COGS excluding D&A	88,267.00	85,647.00	114,590.00	130,782.00	132,295.00	114,286.00	121,269.00	66,353.00	
/	Depreciation & Amortization Expense	36,685.00	32,930.00	41,787.00	45,953.00	66,245.00	56,331.00	62,978.00	52,704.00	
0	Amortization of Intangibles	10,239.00	2 088 00	21,301.00	20,032.00	29,915.00	5,903.00	55,630.00	30,100	
10	Amortization of Deferred Charges	17 592 00	12 178 00	17 141 00	17 186 00	32 011 00	16 921 00	21 058 00	9 984 00	
10	COGS Growth	-	-5 10%	31.88%	13.02%	12.34%	-14.06%	7 99%	-35.38%	<- =(15-H5)/H5
12	Gross Income	162.985.00	171.964.00	217.428.00	200.599.00	182.227.00	203,784.00	211.417.00	17.946.00	
13	Gross Income Growth	-	5.51%	26.44%	-7.74%	-9.16%	11.83%	3.75%	-91.51%	
14	Gross Profit Margin	-	-	-	-	47.86%	-	-	13.10%	
15	SG&A Expense	98,131.00	106,898.00	121,564.00	134,342.00	135,656.00	133,038.00	129,034.00	132,933.00	
16	Research & Development	14,771.00	16,096.00	12,730.00	16,315.00	20,855.00	13,728.00	5,203.00	5,618.00	
17	Other SG&A	83,360.00	90,802.00	108,834.00	118,027.00	114,801.00	119,310.00	123,831.00	127,315.00	
18	SGA Growth	-	8.93%	13.72%	10.51%	0.98%	-1.93%	-3.01%	3.02%	
19	EBIT	64,854.00	65,066.00	95,864.00	66,257.00	46,571.00	70,746.00	82,383.00	-114,987.00	
20	Unusual Expense	-1,258.00	4,510.00	2,476.00	4,111.00	17,399.00	24,273.00	3,567.00	9,137.00	
21	Non Operating Income/Expense	-1,012.00	-2,486.00	-5,517.00	-3,978.00	1,754.00	-1,796.00	-2,792.00	-378.00	
22	Non-Operating Interest Income	55	405	968	1,490.00	1,027.00	1,844.00	2,105.00	2,388.00	
23	Interest Expense	1,345.00	1,124.00	1,761.00	1,805.00	1,942.00	2,916.00	2,793.00	7,010.00	
24	Interest Expense Growth	-	-16.43%	56.67%	2.50%	7.59%	50.15%	-4.22%	150.98%	
25	Gross Interest Expense	1,345.00	1,124.00	1,761.00	1,805.00	1,942.00	2,916.00	2,793.00	7,010.00	
20	Pretax Income	63,810.00	57,351.00	51,078.00	37,853.00	30,011.00	43,605.00	75,336.00	-129,124.00	
27	Pretax Income Growin	-	-10.12%	51.63%	-33.30%	-40.13%	40.30%	12.11%	-271.40%	
20	Income Tax	16 629 00	14 466 00	20.052.00	16 212 00	16 790 00	9 518 00	16 768 00	26 504 00	
30	Income Tax - Current Domestic	1 068 00	3 495 00	10 862 00	1 396 00	6 898 00	4 893 00	-2 369 00	-555.00	
31	Income Tax - Current Foreign	2.662.00	10.344.00	10,526.00	9,873.00	13,909.00	11.548.00	12,375.00	3.441.00	
32	Income Tax - Deferred Domestic	13,198.00	-433	518	3,583.00	-8,748.00	-5,993.00	3.913.00	10.801.00	
33	Income Tax - Deferred Foreign	-299	1,060.00	-1,854.00	1,360.00	4,731.00	-930.00	2,849.00	12,817.00	
34	Equity in Affiliates	-2,757.00	-1,071.00	-2,402.00	-2,321.00	-703	-492	3	-1858	
35	Other After Tax Income (Expense)	-	-426	-769	-	-	-	-		
36	Consolidated Net Income	44,424.00	41,388.00	63,855.00	39,320.00	12,518.00	33,595.00	58,571.00	-157,486.00	
37	Minority Interest Expense	-	2,433.00	8,780.00	10,532.00	10,174.00	10,751.00	11,705.00	-13,711.00	
38	Net Income	44,424.00	38,955.00	55,075.00	28,788.00	2,344.00	22,844.00	46,866.00	-143,775.00	
39	Net Income Growth	-	-12.31%	41.38%	-47.73%	-91.86%	874.57%	105.16%	-406.78%	<- =(I38-H38)/H38
40	Net Margin	-	-	-	-	0.62%	-	-	-104.94%	
41	Extraordinaries & Discontinued Operations	-309	355	-	-	-	-	-	-	
42	Discontinued Operations	-309	355	-	-	-	-	-	-	
43	Net Income After Extraordinaries	44,733.00	38,600.00	55,075.00	28,788.00	2,344.00	22,844.00	46,866.00	-143,775.00	
44	INEL INCOME AVAILABLE TO COMMON	44,115.00	39,310.00	55,075.00	28,788.00	2,344.00	22,844.00	46,866.00	-143,775.00	
45	EFS (Dasic) EPS (Basic) Growth	0.66	0.58	0.79	0.43	0.04	0.36	0.76	-2.43	1
40	Basic Shares Outstanding	67 151 00	68 346 00	31.34% 60 526 00	-40.01% 67 575 00	-90.70% 65.390.00	62 075 00	61 210 00	-417.32%	1
47	EPS (Diluted)	07,101.00	00,340.00	03,320.00	07,575.00	03,360.00	03,073.00	01,310.00	-2 12	
49	EPS (Diluted) Growth		-11 91%	37 53%	-45 59%	-91 52%	910 55%	110 89%	-418 44%	
50	Diluted Shares Outstanding	68,961.00	69,754,00	71.058.00	68,263.00	65,540.00	63,207.00	61,489.00	59,237.00	1
51	EBITDA	101,539.00	97,996.00	137,651.00	112,210.00	112,816.00	127,077.00	145,361.00	-62,283.00	
52	EBITDA Growth	-	-3.49%	40.47%	-18.48%	0.54%	12.64%	14.39%	-142.85%	
53	EBITDA Margin	-	-	-	-	29.63%	-	-	-45.46%	
54	EBIT	64,854.00	65,066.00	95,864.00	66,257.00	46,571.00	70,746.00	82,383.00	-114,987.00	
55	Balance Sheet									
56	Assets									
57	Fiscal year is January-December. All values USD Thousands.	2013	2014	2015	2016	2017	2018	2019	2020	ļ
58	Cash & Short Term Investments	29,546.00	106,503.00	317,449.00	204,759.00	158,725.00	141,590.00	109,484.00	317,379.00	
59	Cash Only	29,546.00	106,503.00	317,449.00	204,759.00	158,725.00	141,590.00	109,484.00	317,379.00	
60	Cash & Short Term Investments Growth	-	260.47%	198.07%	-35.50%	-22.48%	-10.80%	-22.68%	189.89%	
61	Cash & ST Investments / Total Assets	6.14%	17.14%	34.10%	23.88%	18.32%	16.21%	12.31%	31.81%	
62	I OTAL ACCOUNTS RECEIVABLE	90,409.00	91,595.00	117,049.00	118,329.00	156,001.00	120,220.00	127,108.00	91,237.00	
64	Accounts Receivables, Net	73,074.00	76,009,00	97,981.00	96,349.00	130,546.00	120,220.00	122,108.00	91,237.00	1
65	Red Debt/Doubtful Accounts	13,901.00	10,998.00	-1 714 00	37,099.00	102,013.00	-2 020 00	132,240.00	-14 205 00	1
66	Other Receivables	-00/ 17 335 00	-947 15 544 00	19 068 00	-1,200.00	25 / 55 00	-3,030.00	-3,130.00	-14,293.00	
67	Accounts Receivable Growth		1 31%	27 79%	1 09%	20,400.00	-22 94%	5 73%	-28 22%	
68	Accounts Receivable Turnover	3 18	3.17	3.19	3.19	2.44	3.11	3.11	1.5	1
69	Inventories	9.825.00	17.063.00	38.753.00	42.121.00	30.788.00	44.560.00	42.989.00	39.580.00	
		0,020.00	,000.00		,	20,100.00	. 1,000.00	,000.00	00,000.00	

70	Finished Goods	5,004.00	6,705.00	10,375.00	10,303.00	6,981.00	10,122.00	11,843.00	6,470.00	
71	Work in Progress	500	1,211.00	2,628.00	3,818.00	2,601.00	4,733.00	4,608.00	3,014.00	
72	Raw Materials	4,321.00	9,147.00	25,750.00	28,000.00	21,206.00	29,705.00	26,538.00	30,096.00	
73	Other Current Assets	3,602.00	4,946.00	6,498.00	6,626.00	7,549.00	10,294.00	10,237.00	10,420.00	
74	Prepaid Expenses	3,602.00	4,946.00	6,498.00	6,626.00	7,549.00	10,294.00	10,237.00	10,420.00	
75	Total Current Assets	133,382.00	220,107.00	479,749.00	371,835.00	353,063.00	316,664.00	289,818.00	458,616.00	
76	Net Property, Plant & Equipment	132,847.00	183,424.00	218,267.00	245,415.00	276,781.00	280,658.00	306,849.00	277,397.00	
77	Property, Plant & Equipment - Gross	225,337.00	290,436.00	328,244.00	378,203.00	427,511.00	451,979.00	497,654.00	501,384.00	
78	Buildings	15,832.00	16,584.00	67,150.00	69,861.00	74,478.00	77,468.00	80,850.00	80,875.00	
79	Land & Improvements	1,593.00	8,180.00	8,203.00	8,203.00	8,203.00	8,203.00	8,203.00	8,203.00	
80	Construction in Progress	8,055.00	43,250.00	9,616.00	18,315.00	23,398.00	24,327.00	14,483.00	5,660.00	
81	Leases	-	-	-	-	-	-	17147	15553	
82	Leased Property	162,783.00	184,489.00	205,367.00	230,629.00	270,016.00	292,146.00	327,684.00	342,670.00	
83	Other Property, Plant & Equipment	37,074.00	37,933.00	37,908.00	51,195.00	51,416.00	49,835.00	49,287.00	48,423.00	
84	Accumulated Depreciation	92,490.00	107,012.00	109,977.00	132,788.00	150,730.00	171,321.00	190,805.00	223,987.00	
85	Buildings	10,410.00	10,998.00	12,679.00	14,877.00	17,364.00	20,012.00	22,931.00	25,921.00	
86	Leases	54,273.00	66,736.00	77,936.00	92,950.00	107,861.00	124,112.00	137,978.00	163,300.00	
87	Leased Property	54,273.00	66,736.00	77,936.00	92,950.00	107,861.00	124,112.00	137,978.00	163,300.00	
88	Other Property, Plant & Equipment	27,807.00	29,278.00	19,362.00	24,961.00	25,505.00	27,197.00	29,011.00	33,124.00	
89	Total Investments and Advances	5,784.00	3,384.00	2,198.00	3,869.00	11,358.00	5,244.00	19,742.00	16,612.00	
90	LT Investment - Affiliate Companies	5,784.00	3,384.00	2,198.00	1,389.00	3,484.00	-	15,685.00	13,633.00	
91	Other Long-Term Investments	-	-	-	2,480.00	7,874.00	5,244.00	4,057.00	2,979.00	
92	Long-Term Note Receivable	89,775.00	90,292.00	101,005.00	102,853.00	106,747.00	136,506.00	140,483.00	137,399.00	
93	Intangible Assets	66,772.00	66,578.00	67,977.00	69,443.00	70,238.00	73,122.00	69,374.00	65,272.00	
94	Net Goodwill	39,027.00	39,027.00	39,027.00	39,027.00	39,027.00	39,027.00	39,027.00	39,027.00	
95	Net Other Intangibles	27,745.00	27,551.00	28,950.00	30,416.00	31,211.00	34,095.00	30,347.00	26,245.00	
96	Other Assets	28,326.00	34,690.00	36,058.00	43,140.00	17,717.00	30,142.00	38,898.00	24,471.00	
97	Deferred Charges	9,294.00	25,457.00	26,273.00	32,963.00	6,208.00	16,367.00	17,921.00	5,777.00	
98	Tangible Other Assets	19,032.00	9,233.00	9,785.00	10,177.00	11,509.00	13,775.00	20,977.00	18,694.00	
99	Total Assets	481,145.00	621,533.00	931,020.00	857,334.00	866,612.00	873,600.00	889,069.00	997,750.00	
100	Assets - Total - Growth	-	29.18%	49.79%	-7.91%	1.08%	0.81%	1.77%	12.22%	
101	Asset Turnover	-	-	-	-	0.44	-	-	0.15	
102	Return On Average Assets	-	-	-	-	0.27%	-	-	-15.24%	
103	All values USD Thousands.	2013	2014	2015	2016	2017	2018	2019	2020	
104	ST Debt & Current Portion LT Debt	-	-	2,000.00	-	2,000.00	-	18,677.00	16,634.00	
105	Short Term Debt	-	-	-	-	-	-	18677	16634	
106	Current Portion of Long Term Debt	-	-	2,000.00	-	2,000.00	-	-	-	
107	Accounts Payable	19,396.00	26,145.00	23,455.00	19,990.00	24,235.00	32,057.00	20,414.00	20,837.00	
108	Accounts Payable Growth	-	34.80%	-10.29%	-14.77%	21.24%	32.28%	-36.32%	2.07%	
109	Other Current Liabilities	142,164.00	163,991.00	200,741.00	183,474.00	213,410.00	204,433.00	188,654.00	170,702.00	
110	Accrued Payroll	1,600.00	101.5	1,800.00	-	-	-	-	-	
111	Miscellaneous Current Liabilities	140,564.00	163,889.50	198,941.00	183,474.00	213,410.00	204,433.00	188,654.00	170,702.00	
112	Total Current Liabilities	161,560.00	190,136.00	226,196.00	203,464.00	239,645.00	236,490.00	227,745.00	208,173.00	
113	Current Ratio	0.83	1.16	2.12	1.83	1.47	1.34	1.27	2.2	
114	Quick Ratio	0.76	1.07	1.95	1.62	1.34	1.15	1.08	2.01	
115	Cash Ratio	0.18	0.56	1.4	1.01	0.66	0.6	0.48	1.52	
116	Long-Term Debt	-	4.710.00	27.667.00	27.316.00	23.357.00	37.753.00	18.229.00	305.676.00	
117	Long-Term Debt excl. Capitalized Leases	-	4,710.00	27,667.00	27,316.00	23,357.00	37,753.00	18,229.00	305,676.00	
118	Non-Convertible Debt	-	4.710.00	27.667.00	27.316.00	23.357.00	37,753.00	18,229,00	305.676.00	
119	Deferred Taxes	-24.259.00	-23.058.00	-25,766.00	-20,779.00	-30,708.00	-31,264.00	-23,905.00	1.151.00	
120	Deferred Taxes - Credit	-	-	-	-	-	-	-	19134	
121	Deferred Taxes - Debit	24.259.00	23.058.00	25.766.00	20.779.00	30,708,00	31,264.00	23.905.00	17.983.00	
122	Total Liabilities	161,560.00	194,846.00	253,863.00	230,780.00	263,002.00	274,243.00	245,974.00	532,983.00	
123	Total Liabilities / Total Assets	33.58%	31.35%	27.27%	26.92%	30.35%	31.39%	27.67%	53.42%	
124	Common Equity (Total)	319,585.00	382,775.00	623,891.00	562,012.00	527,746.00	512,161.00	547,694.00	385,489.00	
125	Common Stock Par/Carry Value	327,313.00	344,862.00	448,310.00	439,213.00	445,797.00	422,455.00	423,386.00	407,031.00	
126	Retained Earnings	-43,051.00	-6,259.00	19,930.00	-47,366.00	-87,592.00	-85,385.00	-40,253.00	-202,849.00	
127	Other Appropriated Reserves	35,323.00	44,172.00	155,651.00	172,104.00	174,674.00	176,007.00	168,599.00	181,318.00	
128	Treasury Stock	-	-	-	-1,939.00	-5,133.00	-916.00	-4,038.00	-11.00	
129	Common Equity / Total Assets	66.42%	61.59%	67.01%	65.55%	60.90%	58.63%	61.60%	38.64%	
130	Total Shareholders' Equity	319,585.00	382,775.00	623,891.00	562,012.00	527,746.00	512,161.00	547,694.00	385,489.00	
131	Total Shareholders' Equity / Total Assets	66.42%	61.59%	67.01%	65.55%	60.90%	58.63%	61.60%	38.64%	
132	Accumulated Minority Interest	-	43,912.00	53,266.00	64,542.00	75,864.00	87,196.00	95,401.00	79,278.00	
133	Total Equity	319,585.00	426,687.00	677,157.00	626,554.00	603,610.00	599,357.00	643,095.00	464,767.00	
134	Liabilities & Shareholders' Equity	481,145.00	621.533.00	931,020.00	857.334.00	866.612.00	873.600.00	889.069.00	997.750.00	<- = 122+ 133
135	Cash Flow		,	,	,		,			
136	Fiscal year is January-December. All values USD Thousands.	2013	2014	2015	2016	2017	2018	2019	2020	
137	Net Income before Extraordinaries	44.115.00	42.169.00	64.624.00	39.320.00	12.518.00	33.595.00	58.571.00	-157.486.00	
138	Net Income Growth	-	-4.41%	53.25%	-39.16%	-68.16%	168.37%	74.34%	-368.88%	
139	Depreciation, Depletion & Amortization	36.685.00	32.930.00	40.887.00	45.953.00	66.245.00	56.331.00	62.978.00	52.704.00	
140	Depreciation and Depletion	16.239.00	17.764.00	21,361.00	25.532.00	29.915.00	33.903.00	35.630.00	36.155.00	
141	Amortization of Intangible Assets	20.446.00	15.166.00	19,526.00	20.421.00	36.330.00	22.428.00	27.348.00	16.549.00	
		20,1.0.00		,020.00	20, 121.00	20,000.00	,0.00			

142	Deferred Taxes & Investment Tax Credit	12.899.00	627	-1.336.00	4.940.00	-4.017.00	-6.923.00	6.762.00	23.618.00	
143	Deferred Taxes	12,899.00	627	-1,336.00	4,940.00	-4,017.00	-6,923.00	6,762.00	23,618.00	
144	Other Funds	-4,911.00	4,822.00	16,088.00	18,533.00	19,761.00	14,522.00	7,994.00	61,861.00	
145	Funds from Operations	88,788.00	80,548.00	120,263.00	108,746.00	94,507.00	97,525.00	136,305.00	-19,303.00	
146	Changes in Working Capital	-33,755.00	6,057.00	-36,578.00	-30,874.00	-9,141.00	12,447.00	-45,929.00	-3,708.00	
147	Receivables	-31,032.00	-4,358.00	-36,149.00	-5,909.00	-45,060.00	35,267.00	-12,997.00	20,668.00	
148	Inventories	1,884.00	-7,603.00	-21,070.00	-3,825.00	10,832.00	-14,022.00	1,942.00	1,637.00	
149	Accounts Payable	7,238.00	-5,186.00	9,183.00	-3,360.00	4,204.00	7,749.00	-11,774.00	414.00	
150	Other Accruals	-1,289.00	5,702.00	-2,577.00	3,914.00	-642	-3266	-8505	-6399	
151	Other Assets/Liabilities	-10,556.00	17,502.00	14,035.00	-21,694.00	21,525.00	-13,281.00	-14,595.00	-20,028.00	
152	Net Operating Cash Flow	55,033.00	86,605.00	83,685.00	77,872.00	85,366.00	109,972.00	90,376.00	-23,011.00	
153	Net Operating Cash Flow Growth	-	57.37%	-3.37%	-6.95%	9.62%	28.82%	-17.82%	-125.46%	
154	Net Operating Cash Flow / Sales	19.11%	29.81%	22.39%	20.64%	22.42%	29.37%	22.84%	-16.80%	
155	All values USD Thousands.	2013	2014	2015	2016	2017	2018	2019	2020	
156	Capital Expenditures	-15,502.00	-43,022.00	-48,322.00	-20,065.00	-29,357.00	-22,064.00	-10,352.00	-2,601.00	
157	Capital Expenditures (Fixed Assets)	-13,016.00	-40,104.00	-43,257.00	-15,278.00	-24,143.00	-13,368.00	-7,421.00	-697.00	
158	Capital Expenditures (Other Assets)	-2,486.00	-2,918.00	-5,065.00	-4,787.00	-5,214.00	-8,696.00	-2,931.00	-1,904.00	
159	Capital Expenditures Growth	-	-177.53%	-12.32%	58.48%	-46.31%	24.84%	53.08%	74.87%	
160	Capital Expenditures / Sales	-5.38%	-14.81%	-12.93%	-5.32%	-7.71%	-5.89%	-2.62%	-1.90%	
161	Net Assets from Acquisitions	-4,000.00	-2,500.00	-2,000.00	-1,911.00	-1,606.00	-	-	-	
162	Sale of Fixed Assets & Businesses	-	507	-	-	-	-34810	-55642	-6654	
163	Purchase/Sale of Investments	-22,775.00	-16,838.00	-28,474.00	-42,910.00	-42,634.00	-34,810.00	-55,642.00	-6,654.00	
164	Purchase of Investments	-22,775.00	-16,838.00	-28,474.00	-42,910.00	-42,634.00	-34,810.00	-55,642.00	-6,654.00	
165	Net Investing Cash Flow	-42,277.00	-61,853.00	-78,796.00	-64,886.00	-73,597.00	-56,874.00	-65,994.00	-9,255.00	
166	Net Investing Cash Flow Growth	-	-46.30%	-27.39%	17.65%	-13.43%	22.72%	-16.04%	85.98%	
167	Net Investing Cash Flow / Sales	-14.68%	-21.29%	-21.08%	-17.20%	-19.33%	-15.19%	-16.68%	-6.76%	
168	All values USD Thousands.	2013	2014	2015	2016	2017	2018	2019	2020	
169	Change in Capital Stock	8,768.00	48,766.00	201,302.00	-102,922.00	-34,605.00	-74,915.00	-32,144.00	-41,244.00	
170	Repurchase of Common & Preferred Stk.	-	-3,063.00	-34,276.00	-118,514.00	-51,273.00	-83,728.00	-35,654.00	-41,244.00	
171	Sale of Common & Preferred Stock	8,768.00	51,829.00	235,578.00	15,592.00	16,668.00	8,813.00	3,510.00	-	
172	Proceeds from Stock Options	-202	40,995.00	199,969.00	2,479.00	-	7796	1106	-	
173	Other Proceeds from Sale of Stock	8,970.00	10,834.00	35,609.00	13,113.00	16,668.00	1,017.00	2,404.00	-	
174	Issuance/Reduction of Debt, Net	-13,151.00	4,283.00	23,424.00	-2,000.00	-2,000.00	12,424.00	-20,000.00	286,537.00	
175	Change in Current Debt	-13,151.00	-	-	-	-	-	-	-	
176	Change in Long-Term Debt	-	4,283.00	23,424.00	-2,000.00	-2,000.00	12,424.00	-20,000.00	286,537.00	
177	Issuance of Long-Term Debt	-	4,283.00	23,757.00	-	-	63091	35000	286537	
178	Reduction in Long-Term Debt	-	-	-333	-2,000.00	-2,000.00	-50,667.00	-55,000.00	-	
179	Other Funds	-	-790	-19,511.00	-20,860.00	-20,931.00	-8,371.00	-4,974.00	-4,726.00	
180	Other Uses	-	-790	-19,511.00	-20,860.00	-20,931.00	-8,371.00	-4,974.00	-4,726.00	
181	Net Financing Cash Flow	-4,383.00	52,259.00	205,215.00	-125,782.00	-57,536.00	-70,862.00	-57,118.00	240,567.00	
182	Net Financing Cash Flow Growth	-	1292.31%	292.69%	-161.29%	54.26%	-23.16%	19.40%	521.18%	
183	Net Financing Cash Flow / Sales	-1.52%	17.99%	54.90%	-33.33%	-15.11%	-18.93%	-14.44%	175.59%	
184	Exchange Rate Effect	-163	-54	842	106	-267	629	630	-406	
185	Net Change in Cash	8,210.00	76,957.00	210,946.00	-112,690.00	-46,034.00	-17,135.00	-32,106.00	207,895.00	
186	Free Cash Flow	42,017.00	46,501.00	40,428.00	62,594.00	61,223.00	96,604.00	82,955.00	-23,708.00	(1400,11400)/(1400
187	Free Cash Flow Growth	-	10.67%	-13.06%	54.83%	-2.19%	57.79%	-14.13%	-128.58%	<- =(I186-H186)/H186
188	Pessimistic FCF Growth					12.56%				<- = AVERAGE(C187:1187)
189	Optimistic FCF Growth					26.32%				<- =AVERAGE(H187:I187)
190	Free Cash Flow Yield	-	-	-	-	4.04%	-	-	-2.22%	]

Above is the pro forma for IMAX Corporation from 2013 - 2020.

Let's save the file as a macro enabled workbook and copy and paste the remaining pro forma statements into our excel file into separate sheets. So, in effect, we will have 3 sheets:

- 1. Income Statement
- 2. Balance Sheet
- 3. Cash Flow

In this section we are going to cover the key components of valuation, and effectively set up the valuation worksheet. Based upon the cash flow statement,

Free Cash Flow = operating activities – capital expenditures.

FCF = Free Cash Flow = Cash flow that is available (left over) after operations and fixed investments are taken care of.

### <u>Terms:</u>

**Equity:** looking at the share price in consideration of buying or selling shares and/or looking at the company's equity as a whole when looking at acquiring the company

**Debt:** when the company's liabilities are substantial, this factors into a lower valuation based on higher risk.

Cost of Debt: interest expense/debt.

**WACC:** weighted average cost of capital: Debt and equity are proportionally weighted in determining the cost of capital, and ultimately risk. The higher the WACC, the higher the risk.

$$WACC = \frac{E}{E+D}R_e + \frac{D}{E+D}R_d(1-T_c)$$

 $R_e = \text{cost of equity}$ 

 $R_d = \text{cost of debt}$ 

E = market value of the firm's equity

D = market value of the firm's debt

V = E + D = total market value of the firm's financing (equity and debt)

E/V = percentage of financing that is equity

D/V = percentage of financing that is debt

 $T_c$  = corporate tax rate

**Enterprise Value** 

$$EV = \sum_{t=1}^{N} \frac{FCF_t}{(1 + WACC)^t} \rightarrow \frac{\text{Free Cash Flow at time } (t)}{(1 + Weighted Average Cost of Capital)^t}$$

### where *WACC* = discount rate

$$=\sum_{t=1}^{N} \frac{FCF_t}{(1+WACC)^{t-0.5}} + \frac{\text{Terminal value}}{(1+WACC)^{N-0.5}}$$
$$=\sum_{t=1}^{N} \frac{FCF_t}{\left(1+\frac{E}{V}R_e + \frac{D}{V}R_d(1-T_c)\right)^{t-0.5}} + \frac{\text{Terminal value}}{\left(1+\frac{E}{V}R_e + \frac{D}{V}R_d(1-T_c)\right)^{N-0.5}}$$
where  $WACC = \frac{E}{V}R_e + \frac{D}{V}R_d(1-T_c)$ 

and V = (E + D) = (Equity + Debt)

Rearranging the terms gives us the following:

$$= \left[\sum_{t=1}^{N} \frac{FCF_t}{(1+WACC)^t} + \frac{\text{Terminal Value}}{(1+WACC)^N}\right] (1+WACC)^{0.5}$$

$$= \left[\sum_{t=1}^{N} \frac{FCF_t}{\left(1+\frac{E}{E+D}R_e + \frac{D}{E+D}R_d(1-T_c)\right)^t} + \frac{\text{Terminal Value}}{\left(1+\frac{E}{E+D}R_e + \frac{D}{E+D}R_d(1-T_c)\right)^N}\right]$$

$$= \left[\frac{(1+\frac{E}{E+D}R_e + \frac{D}{E+D}R_d(1-T_c))^{0.5}}{1}\right]$$

Equity (market cap): share price (x) shares outstanding

### **Ex.** (=23.8 (x) 65,380.00) $\rightarrow$ shares outstanding is found on the income statement of the last fiscal year = \$1,556,044.00 (in thousands)

**Debt:** the formal way of calculating this is to subtract the sum of cash and short-term investments from short-term debt and current portion of long-term debt.

However, we will simplify this process to long-term debt and capitalized leases on the company's balance sheet and average the last 3 years' worth of data:

Fiscal year is January-December. All values USD Thousands.							
Long-Term Debt							
2018	\$37,753.00						
2019	\$18,229.00						
2020	\$305,676.00						
Latest 3-year average	\$120,552.67						

To calculate the cost of equity in WACC, we will use the CAPM (capital asset pricing model).

However, please note that while there are other methods of valuation and modeling such as the Gordon Model, we are refraining from such complexities and keeping our model simple using the principle of Occam's Razor.

### CAPM (Capital Asset Pricing Model)

Developed by William F. Sharpe, Jack Treynor, John Lintner, and Jan Mossin.

• Exceptional tool for making decisions in portfolio investments.

William F. Sharpe is a professor of Finance (Emeritus) at UCLA

- Developed Sharpe Ratio for investment performance analysis
- Received 1990 Nobel Prize in Economics

### (Risk-free Rate of Return + Beta of Asset) x (Expected Return of Market - Risk free rate of return)

We use the CAPM to calculate the Cost of Equity

$$=\frac{E(R_i)-R_f}{\beta_i}=E(R_m)-R_f$$
$$=E(R_i)=R_f+\beta_i(E(R_m)-R_f)$$

$E(R_i)$	= expected return of capital asset	
$R_f$	= risk free rate of return	 <i>R<sub>f</sub></i> = <u>https://fred.stlouisfed.org/series/DGS10/</u>
$\beta_i$	= beta of the asset (sensitivity)	 $\beta_i = \frac{\text{https://finance.yahoo.com/quote/IMAX/key-statistics?p=IMAX}$
$E(R_m)$	= expected return of market	 <i>E</i> ( <i>R<sub>m</sub></i> ) = <u>https://finance.yahoo.com/quote/SPY/performance/</u>

We can get the risk-free rate of return by taking the average of the 10-year Treasury Bond yields; an excellent resource for this endeavor is the St. Louis Federal Reserve: <u>https://fred.stlouisfed.org/series/DGS10/</u>. Select a 10-year date range, and download the report into Excel



The average rate for this date range is 1.48%.

#### The beta of the asset can be found on Yahoo Finance: <u>https://finance.yahoo.com/quote/IMAX/key-statistics?p=IMAX</u>



#### **Financial Highlights**

#### **Trading Information**

Fiscal Year		Stock Price History	
Fiscal Year Ends	Dec 31, 2020	Beta (5Y Monthly)	1.57
Most Recent Quarter (mrq)	Sep 30, 2021	52-Week Change <sup>3</sup>	44.84%
Profitability		S&P500 52-Week Change <sup>3</sup>	32.46%
Profit Margin	-26.53%	52 Week High <sup>3</sup>	25.05
Operating Margin (ttm)	-21.69%	52 Week Low <sup>3</sup>	13.60
Management Effectiveness		50-Day Moving Average <sup>3</sup>	20.06
Return on Assets (ttm)	-2.92%	200-Day Moving Average <sup>3</sup>	19.08
Return on Equity (ttm)	-9.49%	Share Statistics	

 $\beta_i$  = beta of asset (sensitivity) = 1.57

The expected return of the market  $E(R_m)$  can be measured by looking at the average of the S&P 500 via Yahoo Finance as follows:

### **Performance Overview**

<b>25.97</b> %	37.78%	21.83%
YTD Daily Total Return	1-Year Daily Total Return	3-Year Daily Total Return

# Trailing Returns (%) Vs. Benchmarks

Monthly Total Returns	SPY	Category
YTD	15.25%	7.50%
1-Month	2.25%	-0.25%
3-Month	8.36%	3.20%
1-Year	40.90%	13.45%
3-Year	18.51%	10.14%
5-Year	17.51%	15.76%
10-Year	14.71%	7.33%
Last Bull Market	0.00%	0.00%
Last Bear Market	0.00%	0.00%

 $E(R_m) = \text{Average} = 16.78$ 

<b>Cost of Debt</b> = $\frac{\text{latest fiscal year's interest expense from income states}}{\text{latest3} - \text{year average of long} - \text{term debt from bala}}$									
=	$\frac{\$7,010}{\$120,552.67} = 0.06$								
Weight of Equity =	$\frac{E}{E+D} = \frac{\$1,267,079.43}{(\$1,267,079.43+\$26,113.33)}$								
Weight of Debt =	$\frac{D}{E+D} = \frac{\$26, 113.33}{(\$1, 267, 079.43 + \$26, 113.33)}$								

Tax Rate

 $= \frac{\text{income tax expense}}{\text{income before tax}}$ 

# We pull this data on the company's income statement:

	А	В	С	D	E	F	G	Н	I.	J	К	L
1		Formula	2013	2014	2015	2016	2017	2018	2019	2020	Average Tax Rate	Formula
2	Income Before Tax		63,810.00	57,351.00	87,078.00	57,853.00	30,011.00	43,605.00	75,336.00	-129,124.00	35,740.00	< =AVERAGE(C2:J2)
3	Income Tax Expense		16,629.00	14,466.00	20,052.00	16,212.00	16,790.00	9,518.00	16,768.00	26,504.00	17,117.38	< =AVERAGE(C3:J3)
4	5 Year Tax Rate	> =C3/C2	26%	25%	23%	28%	56%	22%	22%	-21%	32%	< =AVERAGE(C4:G4)
5	Latest 2 Year Tax Rate										0.866%	< =AVERAGE(I4:J4)
6												

EQUITY         in thousands         Formula           Share Solistanding         59.237.00         <= ProFormal/47           Share price         21.39         <= 21.39           Equity value ("market cap")         1,267.07,8         <= =83*B2           Equity value ("market cap")         1,267.07,8         <==B*B*C           Equity value ("market cap")         1,267.07,8         <==B*B*C           Equity (based on CAPM)         16.62         <==ProFormal/K116           Cost of Equity (based on CAPM)         16.62         <==E11+(B10*B22)           Risk-Free Rate of Return + Beta of Asset * (Expected Return of the Market - Risk-Free Rate of Return (as of 11/10/2021)             10         Beta         0.99         <-0.99         <-0.99           11         10 year Treasury Rate         0.99         <-0.99         <-0.99           12         Expected Market Return (as of 11/10/2021)              13         SAP500 Rate of Return         SAP50         SAP50         <-SPY           13         SAP500 Rate of Return         SAP50         <-SPY            14         YTD         15.25         <-15.25            15         3-March         Raket Seturn (as of 11/10/2021) <th></th> <th>A</th> <th>В</th> <th>С</th>		A	В	С
2       Share Dutstanding       59.237.00       <-=ProFormalH47	1	EQUITY	in thousands	Formula
3         Share price         21.39         <-21.39           4         Equity value ("market cap")         1,267,079.43         <-=B3'B2	2	Shares Outstanding	59,237.00	< =ProForma!I47
4         Equity value ("market cap")         1,267,079.43         <-=B3*B2           5         -=ProFormalK116         -           6         DEBT         \$ 120,552.67         <=ProFormalK116	3	Share price	21.39	<- 21.39
4         Equity value ("market cap")         1,267,079.43         <==B3*B2           6         DEBT         \$ 120,552.67         <==ProFormalK116			\$	
5         S         120,552.67         <-=ProFormalK116           6         DEBT         <<-=ProFormalK116	4	Equity value ("market cap")	1,267,079.43	< =B3*B2
6         DEBT         \$ 120,552.67         <- =ProFormalK116           7         - </td <td>5</td> <td></td> <td></td> <td></td>	5			
7	6	DEBT	\$ 120,552.67	< =ProForma!K116
8         Cost of Equity (based on CAPM)         16.62         <==B11+(B10*B22)           Risk-Free Rate of Return + Beta of Asset * (Expected Return of the Market - Risk-Free Rate of Return)           -0.99           10         Beta         0.99         <-0.99	7			
g         Bisk-Free Rate of Return + Beta of Asset * (Expected Return of the Market - Risk-Free Rate of Return)         c           0         Beta         0.09         <-0.99	8	Cost of Equity (based on CAPM)	16.62	< =B11+(B10*B22)
9         of Return)         0		Risk-Free Rate of Return + Beta of Asset * (Expected Return of the Market - Risk-Free Rate		
10       Beta       0.99       <-0.99	9	of Return)		
11         10 year Treasury Rate         0.02         Rate'lB2622*0.01           12         Expected Market Return (as of 11/10/2021))	10	Beta	0.99	<- 0.99
11       10 year Treasury Rate       0.02       Rate'lB2622*0.01         12       Expected Market Return (as of 11/10/2021))				<– ='10 year Treasury
12         Expected Market Return (as of 11/10/2021))         SPP           13         S&P500 Rate of Return         SPY           14         YTD         15.25           15         1-Month         2.25           16         3-Month         8.36           17         1-Year         40.9           18         3-Year         40.9           19         5-Year         115.1           10-Year         115.1         <-17.51	11	10 year Treasury Rate	0.02	Rate'!B2622*0.01
13       S&P500 Rate of Return       SPY       <- SPY	12	Expected Market Return (as of 11/10/2021))		
14       YTD       15.25       <-15.26	13	S&P500 Rate of Return	SPY	<- SPY
15       1-Month       2.25       <-2.26	14	YTD	15.25	<- 15.25
16       3-Month       8.36       <- 8.36	15	1-Month	2.25	<- 2.25
17       1-Year       40.9       <-40.9	16	3-Month	8.36	<- 8.36
18       3-Year       18.51       <-18.51	17	1-Year	40.9	<- 40.9
19       5-Year       17.51       <- 17.51	18	3-Year	18.51	<- 18.51
20       10-Year       14.71       <- 14.71	19	5-Year	17.51	<- 17.51
21       Average       16.78       <-=AVERAGE(B14:B20)	20	10-Year	14.71	<- 14.71
22       Market Premium       16.76       <-=B21-B11	21	Average	16.78	<- =AVERAGE(B14:B20)
23	22	Market Premium	16.76	<- =B21-B11
24       Cost of Debt       0.06       <-=B25/B26	23			
25       Interest Expense       7,010.00       <-=ProForma!I23	24	Cost of Debt	0.06	< =B25/B26
26       Latest 3 Year Average Debt       \$ 120,552.67       <-=B6	25	Interest Expense	7,010.00	<- =ProForma!I23
27	26	Latest 3 Year Average Debt	\$ 120,552.67	< =B6
28       Weight of Equity (E/(E+D))       0.913123466       <-=B4/(B4+B6)	27			
29       Weight of Debt (D/(E+D))       0.086876534       <-=B6/(B4+B6)	28	Weight of Equity (E/(E+D))	0.913123466	< =B4/(B4+B6)
30       30         31       Tax Rate         32       0.008658066         33       WACC         34       15.17805421         35       4	29	Weight of Debt (D/(E+D))	0.086876534	<- =B6/(B4+B6)
31       Tax Rate       0.008658066       <-='Tax Rate'!K5	30			
32	31	Tax Rate	0.008658066	< ='Tax Rate'!K5
33       WACC         34       - =(B28*B8)+(B29*B24)*(1-B31)         35       - =(B28*B8)+(B29*B24)*(1-B31)	32			
34	33	WACC	15.17805421	<-= (B28*B8)+(B29*B24)*(1-B31)
35	34			
	35			

Building on the previous section, let's further breakdown the Enterprise Value formula.

$$EV = \left[\sum_{t=1}^{N} \frac{FCF_t}{(1+WACC)^t} + \frac{\text{Terminal Value}}{(1+WACC)^N}\right] (1+WACC)^{0.5}$$

$$= \left[\sum_{t=1}^{N} \frac{FCF_t}{(1+\frac{E}{E+D}R_e + \frac{D}{E+D}R_d(1-T_c))^t} + \frac{\text{Terminal Value}}{(1+\frac{E}{E+D}R_e + \frac{D}{E+D}R_d(1-T_c))^N}\right] (1+\frac{E}{E+D}R_e + \frac{D}{E+D}R_d(1-T_c))^{0.5}$$
Use Excel's NPV function

The reason we take  $(1 + WACC)^{0.5}$  is due to the underlying assumption that incoming cash flows continuously at any given year, and as such, it would be a misguided effort to calculate this value at year end.

Effectively, the formula breaks down to = NPV(rate, value range)  $* (1 + WACC)^{0.5}$  in Excel.

Enterprise Value = \$(77,381.24) <-- = NPV(B6,D11:H11)\*(1+B6)^0.5

Based upon the WACC we calculated in the previous section, we are going to create our valuation workbook as follows:

IMAX Corporation - Valuation
Free cash flow (FCF) year ending 31 Dec. 2020
Growth rate of FCF, years 1-5 (optimistic)
Long-term FCF growth rate (pessimistic)
WACC

The reason why we have to re-forecast our long-term pessimistic growth rate is because if it is not less than the WACC, we will effectively calculate a terminal value of less than "0." The company CANNOT reinvest beyond the discount rate (past 100%).

	2021	2022	2023	2024	2025	Formula
FCF (Forecast)	\$ (22,533.85)	\$ (21,417.85)	\$ (20,357.12)	\$ (19,348.93)	\$ (18,390.66)	< =G\$8*(1+\$B\$3)
Terminal value					\$ (6,088.11)	< =H9*(1+B5)/(B6-B5)
Total	\$ 77,336.29	\$ 97,690.44	\$ 123,401.60	\$ 155,879.69	\$ 5,945,867.36	< =SUM(H9:H10)

Enterprise value	\$ (77,382.24)	< =NPV(B5,D10:H10)*(1+B5)^0.5
Add back initial cash and marketable		
securities	\$ 317,379.00	< =ProForma!I58
Subtract out 2020 financial liabilities	\$ 532,983.00	< =ProForma!I122
Equity Value	\$ (292,986.24)	< =B12+B13-B14
Per Share (1 million shares outstanding)	-0.29	< =B15/1000000

Terminal Value =  $\frac{FCF_t (1+g)}{(WACC - g)}$ ; where  $t = 5 \rightarrow$  last year = 5

Terminal Value =  $\frac{(\text{Last year of forecasted cash flow}) \times (1 + \log \text{term growth rate})}{\text{WACC - long term growth rate}}$ 

### We will use the ROIC approach to:

- · compute normalized earnings and/or cash flow instantaneously
- · Map out the variables of these calculations and reference them back to the Pro Forma
- Estimate pessimistic cash flows
- Estimate optimistic cash flows

**ROIC:** Return on Investment Capital

$$ROIC = \frac{EBIT (1 - tax rate)}{Total Assets}$$

Normalized Return assets (pre – tax)

This method takes into account historic averages, market cap, and makes assumptions based upon other variables to drive calculations. We discussed equity and cost of equity while covering WACC and CAPM, but let us refresh here:

Equity = market cap =  $\frac{\text{share price}}{\text{shares outstanding}}$ 

Cost of Equity = Risk Free Rate of Return + Beta\*(Expected Return of Market – Risk Free Rate of Return) = US Treasury Rate + (Beta\*Market Premium)

FCFE = free cash flow to equity = Net Income – (CAPEX – Depreciation) x (1 – Debt Ratio)

 $= \frac{\text{EBIT}}{\text{Total Assets}}$ 

To gain a more visual insight into IMAX's performance, we will graph sales vs. free cash flow from 2013 – 2018:

	2013	2014	2015	2016	2017	2018	2019	2020
Revenue	287,937.00	290,541.00	373,805.00	377,334.00	380,767.00	374,401.00	395,664.00	137,003.00
Free Cash Flow	42,017.00	46,501.00	40,428.00	62,594.00	61,223.00	96,604.00	82,955.00	-23,708.00

